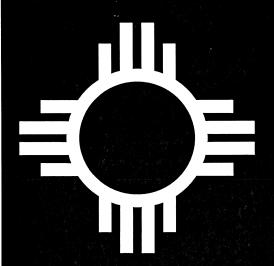
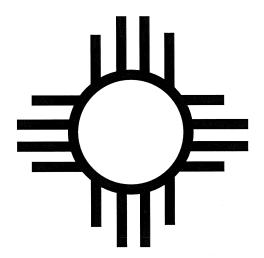
NEW MEXICO REGISTER



Volume XXVI Issue Number 8 April 30, 2015

New Mexico Register

Volume XXVI, Issue 8 April 30, 2015



The official publication for all notices of rulemaking and filings of proposed, adopted and emergency rules in New Mexico

The Commission of Public Records
Administrative Law Division
Santa Fe, New Mexico
2015

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New Mexico Register Volume XXVI, Number 8

April 30, 2015

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Notices of Rulemaking and Proposed Rules

HUMAN SERVICES DEPARTMENT MEDICAL ASSISTANCE DIVISION

Notice of Public Hearing

The Human Services Department (the Department) through the Medical Assistance Division is proposing to repeal and replace 8.320.6 NMAC School-Based Services for MAP Eligible Recipients Under Twenty-One Years of Age. The Department is taking this action instead of amending sections due to the number of changes to standardize language, update terminology, and to bring sections of the rule under one section for structural organization. A significant change to the proposed rule is new language that will change the current payment methodology to a cost reporting methodology that includes interim payments, a quarterly random moment time study, and annual cost settlement report. HSD is proposing to change the current payment methodology to the Centers for Medicare and Medicaid Services (CMS) "CMS preferred" cost reporting methodology that ensures MAD schoolbased service providers are reimbursed the actual costs of providing IEP or IFSPrelated direct medical services. The register and rule for these proposed amendments to this will be available April 30, 2015 on the HSD web site at http://www.hsd.state. nm.us/LookingForInformation/registers. aspx or at:

http://www.hsd.state.nm.us/public-notices-proposed-rule-and-waiver-changes-and-opportunities-to-comment.aspx.

If you do not have Internet access, a copy of the proposed rules may be requested by contacting MAD at (505) 827-7743.

A public hearing to receive testimony on this proposed rule will be held in the Hearing Room 1, Toney Anaya Building, 2550 Cerrillos Road Santa Fe on June 1, 2015 at 10 a.m. Mountain Daytime Time (MDT).

Interested persons may address written comments to:
Human Services Department
Office of the Secretary
ATTN: Medical Assistance Division Public
Comments
P.O. Box 2348
Santa Fe, New Mexico 87504-2348

Recorded comments may be left at 505 827-1337. Interested persons may also address comments via electronic mail to: madrules@state.nm.us Written mail,

electronic mail and recorded comments must be received no later than June 1, 2015, 5 p.m. MDT. Written and recorded comments will be given the same consideration as oral testimony made at the public hearing.

If you are a person with a disability and you require this information in an alternative format or require a special accommodation to participate in the public hearing, please contact MAD toll free at 1-888-997-2583 and ask for extension 7-7743. In Santa Fe call 827-7743. The Department's TDD system may be accessed toll-free at 1-800-659-8331 or in Santa Fe by calling 827-3184. The Department requests at least ten (10) days advance notice to provide requested alternative formats and special accommodations.

Copies of all comments will be made available by the MAD upon request by providing copies directly to a requestor or by making them available on the MAD website or at a location within the county of the requestor.

PUBLIC REGULATION COMMISSION

Notice of Proposed Rulemaking

BEFORE THE NEW MEXICO PUBLIC REGULATION COMMISSION IN THE MATTER OF THE AMENDMENTS TO THE COMMISSION'S RAILROAD AND RAILROAD SAFETY

Case No. 14-00365-TR-RR RULES AS CURRENTLY CODIFIED AT 18.14.2 NMAC

SECOND AMENDED NOTICE OF PROPOSED RULEMAKING

The Public Regulation Commission ("NMPRC" or "Commission") gives notice of its proposed amendments to its Railroad and Railroad Safety Rules, as currently codified at 18.14.2 of the New Mexico Administrative Code (NMAC). Copies of the Order Establishing Rulemaking (issued December 2014) and the Second Order Amending Procedural Schedule (issued April 2015) containing additional information and filing instructions may be downloaded from the Proposed Rulemaking section of the Commission's website at http://www.nmprc.state.nm.us_under Case No. 14-00365-TR-RR or by calling the Commission's Records Management Bureau at (505) 827-6968. Written Initial Comments and written

Response Comments shall be filed by the deadlines below with the NMPRC's Record's Management Bureau at P.O. Box 1269, Santa Fe, NM 87504-1269 or by hand delivery to the NMPRC Records Management Bureau at 1120 Paseo de Peralta, Room 406, Santa Fe, NM 87501 as follows: written Initial Comments not later than May 13, 2015 and written Response Comments not later than May 27, 2015. Comments shall refer to Case No. 14-00365-TR-RR.

A public hearing will be held on June 3, 2015 beginning at 1:30 PM at the offices of the Commission located in the 4th Floor Hearing Room of the old PERA Building, at 1120 Paseo de Peralta, in Santa Fe. The purpose of the hearing is to receive oral comments and to clarify or supplement the written comments. The Commission may limit the time for each comment.

The record of this case will close on **June** 17, 2015.

Interested persons should contact the Commission to confirm the date, time, and place of this public hearing because hearings are occasionally rescheduled. Any person with a disability requiring special assistance in order to participate in the hearing should contact Ms. Cecilia Rios at (505) 827-4501 or Ms. Irma Corral at (505) 827-6947 at least 48 hours prior to the commencement of the hearing. Statutory authority: NMSA 1978, §§ 8-8-4, 8-8-11, 63-3-36, and 63-7-1.1.

REGULATION AND LICENSING DEPARTMENT ATHLETIC TRAINERS PRACTICE BOARD

LEGAL NOTICE

The New Mexico Athletic Trainers Practice Board will hold a Rule Hearing on Monday, June 15, 2015, and following the Rule Hearing the Board will convene a regular board meeting to adopt the rules and take care of regular business. The New Mexico Athletic Trainers Practice Board Rule Hearing will begin at 1:00 P.M. and the Regular Board Meeting will convene immediately following the Rule Hearing. The meeting will be held at the Toney Anaya Building, Hearing Room 1, located at 2550 Cerrillos Road, Santa Fe, New Mexico.

The purpose of the Rule Hearing is to consider adoption of proposed amendments and additions to the following Board Rules and Regulations in New Part 16.3.11 NMAC – Licensure for Military Service Members, Spouses and Veterans.

Persons desiring to present their views on the proposed rules may write to request draft copies from the Board office at the Toney Anaya Building located at 2550 Cerrillos Road in Santa Fe, New Mexico, 87505, or call (505) 476-4622 after May 15, 2015. In order for the Board members to review the comments in their meeting packets prior to the meeting, persons wishing to make comments regarding the proposed rules must present them to the Board Office in writing by close of business day on June 1, 2015. Persons wishing to present their comments at the Rule Hearing will need (10) copies of any comments or proposed changes for distribution to the Board and staff.

A copy of the agenda will be available at least 72 hours prior to the meeting and may be obtained at the Board office located on the 2nd Floor of the Toney Anaya Building, 2550 Cerrillos Road, Santa Fe, NM, or by calling the Board office at (505) 476-4622 and will also be posted on our website at www.rld.state.nm.us Athletic Trainers Practice Board, under Members and Meetings.

If you have questions, or if you are an individual with a disability who wishes to attend the hearing or meeting, but you need a reader, amplifier, qualified sign language interpreter, or any other form of auxiliary aid or service to participate, please call the Board office at (505) 476-4622 at least two weeks prior to the meeting or as soon as possible.

End of Notices and Proposed Rules Section

Adopted Rules

Effective Date and Validity of Rule Filings

Rules published in this issue of the New Mexico Register are effective on the publication date of this issue unless otherwise specified. "No rule shall be valid or enforceable until it is filed with the records center and published in the New Mexico register as provided by the State Rules Act. Unless a later date is otherwise provided by law, the effective date of a rule shall be the date of publication in the New Mexico register." Section 14-4-5 NMSA 1978.

FINANCE AUTHORITY WATER TRUST BOARD

This is an amendment to 19.25.10 NMAC, Sections 8, 9 and 12, effective April 30, 2015.

19.25.10.8 ELIGIBILITY: PRIORITIZATION OF WATER

PROJECTS: The board will develop and consider a variety of factors in reviewing and evaluating water project proposals to determine which [qualifying] water projects to recommend [to the authority for funding as qualifying water projects for appropriation by the state legislature. The board shall give priority to projects that have urgent needs, that have been identified for implementation of a completed regional water plan that is accepted by the interstate stream commission and that have matching contributions from federal or local sources as provided for in Section 72-4A-5 NMSA 1978. Pursuant to Section 72-4A-5.1 NMSA 1978, the board, in conformance with the state water plan and pursuant to the provisions of the Water Project Finance Act, shall prioritize the planning and financing of water projects required to implement the plan. The board shall identify opportunities to leverage federal and other funding. The board shall establish policies for prioritization of water projects. [19.25.10.8 NMAC - Rp, 19.25.10.8 NMAC, 7/31/08; A, 12/30/13; A, 4/30/15]

19.25.10.9 WATER PROJECT PROPOSAL, PROCEDURES AND APPROVAL PROCESS:

- A. The [board and the] authority will administer an outreach program to notify qualifying entities that water project proposals are being accepted to identify water projects for review by the project review committee and the board for recommendation for funding to the state legislature as qualifying water projects.
- **B.** The authority will provide forms and guidelines for water project proposals and financial applications.
- C. The authority staff will forward all completed water project proposals from qualified applicants for qualified water projects to the project review committee. The project review committee will consider the water project and may confer with outside parties,

including any local interdisciplinary teams familiar with the water project, as necessary to obtain more information on the feasibility, merit, and cost of the water project. The project review committee will make a recommendation to the board on each water project proposal.

- **D.** Upon the recommendation of the project review committee, the board will [compile] evaluate the qualifying water projects for recommendation to the legislature.
- E. After completion of the review process by the project review committee and the board and receipt of a favorable recommendation on the water project proposal, the water project will be recommended by the board for approval by the state legislature, which recommendation and approval are required by Sections 72-4A-5 and 72-4A-9 NMSA 1978.
- F. No later than January of each year, the board will [present] recommend to the legislature a list of projects recommended for funding. After the legislature authorizes qualifying water projects, the project review committee will review evaluations of financial applications and water project proposals prepared by staff and recommend to the board a [prioritized] final list of projects to be authorized by the board for funding by the authority. The authority will provide financial assistance for qualifying projects as authorized by the legislature under policies jointly established by the board and authority.

[19.25.10.9 NMAC - Rp, 19.25.10.9 NMAC, 7/31/08; A, 12/30/13; A, 4/30/15]

19.25.10.12 QUALIFYING WATER PROJECT FINANCING: The

authority may [recommend structured] provide financial assistance packages that include loans, grants and any other type of assistance authorized by the authority. The structure, terms and conditions of the financial assistance will be determined by the authority [and approved by the board]. Financial assistance for qualifying water projects may be pooled, at the sole discretion of the authority, under policies jointly established by the board and authority.

[19.25.10.12 NMAC - Rp, 19.25.10.12 NMAC, 7/31/08; A, 4/30/15]

HUMAN SERVICES DEPARTMENT MEDICAL ASSISTANCE DIVISION

This is an amendment to 8.291.410 NMAC, Sections 6, 9-21, effective May 1, 2015.

8.291.410.6 OBJECTIVE: The objective of this rule is to provide eligibility guidelines when determining eligibility for the medical assistance division (MAD) [medicaid program] medical assistance programs (MAP) and other health care programs it administers. Processes for establishing and maintaining this category of eligibility are found in the affordable care general provision chapter located at 8.291.400 NMAC through 8.291.430 NMAC.

[8.291.410.6 NMAC - Rp, 8.291.410.6 NMAC, 1-1-14; A, 5-1-15]

8.291.410.9 GENERAL RECIPIENT REQUIREMENTS: To be eligible for [medical assistance programs] MAP, applicants or recipients must meet specific requirements as outlined in this part.

[8.291.410.9 NMAC - Rp, 8.291.410.9 NMAC, 1-1-14; A, 5-1-15]

8.291.410.10 ENUMERATION:

The social security administration (SSA) is responsible for the assigning of social security numbers (SSN), a process called enumeration. HSD uses the SSN as a unique identifier for the [individual] applicant or recipient and to verify income and resources where applicable.

- A. Applicant or recipients: Except as noted in Subsection B below, it is mandatory for [medicaid] MAP applicants or recipients to report their SSNs if they are requesting assistance. If an applicant or recipient does not have a valid SSN, he or she must apply for one. Applications for an SSN are available at any SSA or HSD income support division (ISD) office. Proof of the SSN application must be provided to ISD.
- **B.** Non-applicants/ recipients: Reporting an SSN is voluntary for individuals who are not seeking [medicaid] MAP enrollment for themselves.

- C. The agency must not delay or deny services to an otherwise eligible [individual] applicant or recipient pending issuance or verification of [the individual's] his or her SSN by SSA.
- D. This requirement does not apply and the state will give [a] an identification number to an [individual] applicant or recipient who is not eligible to receive an SSN if [the individual] he or she does not have an SSN and is lawfully residing for a valid non-work reason or refuses to obtain an SSN because of well-established religious objections.

 [8.291.410.10 NMAC Rp, 8.291.410.10 NMAC, 1-1-14; A, 5-1-15]
- **8.291.410.11 AGE:** The age of the applicant <u>recipient</u> is verified to determine if he or she is under or over the specified age limit.
- A. Age of child:
 [Verification of the age, including throughself-attestation, of children is mandatory for
 medical assistance for children programs.]
 Verification of age, including self-attestation
 of an applicant or recipient under 21 years
 of age is mandatory for MAP enrollment.
- **B.** Age of adults: Age of [adult member(s)] an applicant or recipient 21 years of age or older is verified if questionable.
- C. Documents that can be used to verify age can be found in 8.100.130 NMAC.
 [8.291.410.11 NMAC Rp, 8.291.410.11 NMAC, 1-1-14; A, 5-1-15]

8.291.410.12 RELATIONSHIP:

Verification of relationship is mandatory, see 8.291.410.20 NMAC

- A. Documents that can be used to verify relationship can be found at 8.100.130 NMAC.
- **B.** The documentary evidence must contain the names of related individuals in question.
- (1) If the relative is other than a parent, the relationship must be traced if questionable.
- (2) In situations in which both parents are living in the home and the father's paternity has not been established by operation of law or determined through court order, it will be necessary to establish the relationship of the [child] applicant or recipient under 21 years of age to the father by completion of the HSD child support enforcement division (CSED) acknowledgment of paternity packet.
- (3) If the child is living with a relative, it will be necessary to establish the relationship of the absent parents. A CSED acknowledgement of paternity will be an acceptable means of establishing relationship.

C. The following relatives are within the fifth degree of relationship:

(1) (biological or adoptive);

(2) mother (biological or adoptive);

father

- (3) grandfather, great grandfather, great grandfather, great grandfather, great great grandfather;
- (4) grandmother, great grandmother, great grandmother, great grandmother;
- (5) spouse of child's parent (stepparent);
- (6) spouse of child's grandparent, great grandparent, great great grandparent, great great grandparent (step grandparent);
- (7) brother, half-brother, brother-in-law, step-brother;

(8) sister, half-

sister, sister-in-law, step-sister;

(9) uncle of the whole or half blood, uncle-in-law, great uncle, great great uncle;

- (10) aunt of the whole or half blood, aunt-in-law, great aunt, great great aunt;
- (11) first cousin and spouse of first cousin;
- (12) son or daughter of first cousin (first cousin once removed);
- (13) son or daughter of great aunt or great uncle (first cousin once removed) and spouse; or
- niece and spouses.
- D. Effect of divorce or death on relationship: A relationship based upon marriage, such as the "in-law" or "step" relationships, continues to exist following the dissolution of the marriage by divorce or death.

[8.291.410.12 NMAC - Rp, 8.291.410.12 NMAC, 1-1-14; A, 5-1-15]

8.291.410.13 IDENTITY:

Verification of identity for the applicant is mandatory at application if questionable.

- A. The following may be used as proof of identity, provided that such document has a photograph or identifying information including, but not limited to, name, age, gender, race, height, weight, eye color, or address:
- (1) driver's license that includes a photograph and issued by a state or outlying possession of the U.S; if the driver's license does not contain a photograph, identifying information on the driver's license shall be included such as name, date of birth, sex, height, color of eyes, and address;

(2) voter's

registration card;

(3) United States

- (U.S.) military card or draft record;
- (4) identification card issued by the federal, state, or local government agencies or entities; if the identification card does not contain a photograph, identifying information on the identification card must be included such as name, date of birth, sex, height, color of eyes, and address;
- (5) military dependent's identification card;
- (6) native American tribal documents;

(7) U.S. coast guard mariner card;

(8) for [children] an applicant under age 19, a clinic, doctor, hospital, or school record, including preschool or day care records;

(9) two documents containing consistent information that corroborates an applicant's identity; such documents include, but are not limited to, employer identification cards, high school and college diplomas (including high school equivalency diplomas), marriage certificates, divorce decrees, and property deeds or titles;

- (10) finding of identity from a federal or state government agency; or
- identity from a federal agency or another state agency, including but not limited to a public assistance, law enforcement, internal revenue or tax bureau, or corrections agency, if the agency has verified and certified the identity.
- **B.** For [individuals] an applicant under the age of 18 who [are] is unable to produce a document listed above, the following are acceptable to establish identity only:
 - (1) school record

or report card;

(2) clinic, doctor

or hospital record; or

(3) day care or

nursery school record.

- C. If an [individual] applicant under the age of 18 is unable to produce one of the identity documents listed, then the individual must provide one of the following:
- (1) the [minor's] minor applicant's parent or legal guardian completes on Form I-9 Section 1-"employee information and verification" and in the space for the [minor's] minor applicant's signature, the parent or legal guardian writes the words "minor under age 18";
- (2) the [minor's] minor applicant's parent or legal guardian completes on Form I-9 the "preparer/translator certification":
- or the recruiter or referrer for a fee writes

in Section 2-"employer review and verification" under List B, in the space after the words "document identification#," the words "minor under the age 18"; or

[individuals] **(4)** an applicant with handicaps who [are] is unable to produce one of the identity documents listed in the standalone or secondary tier documentation, and who are being placed into employment by a nonprofit organization, association or as part of a rehabilitation program, may follow the procedures for establishing identity provided in this section for minors under the age of 18, substituting where appropriate, the term "special placement" for "minor under age 18," and permitting in addition to a parent or legal guardian, a representative of the nonprofit organization, association or rehabilitation program placing the [individual] applicant into a position of employment, to fill out and sign in the appropriate section on the Form I-9; for purposes of this section, the term "individual with handicaps" means any [person] applicant who:

has a physical or [mental] behavioral health impairment which substantially limits one or more of [a person's] his or her major life activities;

> (b) has

a record of such impairment; or

is regarded as having such impairment. [8.291.410.13 NMAC - Rp, 8.291.410.13 NMAC, 1-1-14; A, 5-1-15]

8.291.410.14 CITIZENSHIP/ ALIEN STATUS: To [be eligible for medicaid meet MAP requirements for eligibility, an [individual] applicant or recipient must be a citizen of the [United States U.S. or meet the alien/immigrant eligibility criteria in 8.200.410 NMAC. Verification of citizenship and alien status is mandatory at initial determination of [medicaid] MAP eligibility. The applicant or recipient is required to submit documentary evidence as verification. Documentation will be verified by using a two tiered process:

Tier one: Standalone A. evidence of citizenship can be verified using the following:

a U.S. **(1)** passport issued by the <u>U.S</u>. department of state (without regard to any expiration date as long as the passport or card was issued without limitation);

> (2) a certificate of

naturalization;

(3) a certificate of

U.S. citizenship;

(4) a valid state-issued driver's license if the state issuing the license requires proof of U.S. citizenship, or obtains and verifies a social security number from the applicant who is a citizen before issuing such license;

(5)

documentation issued by a federally recognized Indian tribe, as published in the federal register by the bureau of Indian affairs within the U.S. department of the interior and including tribes located in the state that has an international border, which:

(a)

identifies the federally recognized tribe that issued the document;

identifies the [individual] applicant or recipient by name; and

confirms the [individual's] applicant's membership, enrollment, or affiliation with the tribe;

documents include, but are not limited to:

(a)

a

a

a

tribal enrollment card;

certificate of degree of Indian blood;

tribal census document; and

documents on tribal letterhead, issued under the signature of the appropriate tribal official, that meet the requirements of documentary evidence issued by a federally recognized Indian tribe, as published by the bureau of Indian affairs within the U.S. department of the interior, and including tribes located in a state that has an international border, which identifies the federally recognized Indian tribe that issued the document, identifies the [individual] applicant or recipient by name, and confirms the [individual's] applicant membership, enrollment, or affiliation with the tribe.

В. Tier two: Documents must accompany an identity document that includes a photograph or other identifying information such as name, age, sex, face, height, color of eyes, date of birth and address.

(1) A driver's license or identification card containing a photograph, issued by a state or an outlying possession of the [United States] U.S. If the driver's license or identification card does not contain a photograph, identifying information shall be included such as: name, date of birth, sex, height, color of eyes, and address.

(2) School identification card with a photograph. (3) Voter's

registration card.

(4) U.S. military

card or draft record.

Identification card issued by federal, state, or local

government agencies or entities; if the identification card does not contain a photograph, identifying information shall be included such as: name, date of birth, sex, height, color of eyes, and address.

Military dependent's identification card.

> Native **(7)**

American tribal documents. (8)[United-

States] U.S. coast guard merchant mariner card.

Evidence of citizenship: If an applicant does not provide documentary evidence from the list of primary documents, the following must be accepted as satisfactory evidence to establish citizenship if also accompanied by a document list in 8.291.410 NMAC.

(1) A U.S. public birth certificate showing birth in one of the 50 states, the District of Columbia, Puerto Rico (if born on or after January 13, 1941), Guam, the Virgin Islands of the U.S. (if born on or after January 13, 1941), American Samoa, Swain's Island, or the Commonwealth of the Northern Mariana Islands (CNMI) (after November 4, 1986 (CNMI local time.)) The birth record document may be issued by the state, commonwealth, territory, or local jurisdiction. If the document shows the [individual] applicant was born in Puerto Rico, the Virgin Islands of the U.S., or the CNMI before these areas became part of the U.S., the [individual] applicant may be a collectively naturalized citizen.

A certification **(2)** of report of birth, issued to U.S. citizens who were born outside the U.S.

A report of (3) birth abroad of a U.S. citizen.

(4) of birth. A U.S. citizen (5)

A certification

LD. card.

(6) A Northern Mariana's identification card, issued to a collectively naturalized citizen, who was born in the CNMI before November 4,

A final adoption decree showing the [child's] applicant's name and U.S. place of birth, or if an adoption is not final, a statement from a state-approved adoption agency that shows the [child's] applicant's name and U.S. place of birth.

Evidence of U.S. civil service employment before June 1, 1976.

(9)U.S. military record showing a U.S. place of birth.

A data match (10)with the systematic alien verification for entitlements (SAVE) or any other process established by the U.S. department

of homeland security to verify that an [individual] applicant is a citizen.

(11)

Documentation that [a child] an applicant meets the requirements of Section 101 of the Child Citizenship Act of 2000 (8 U.S.C. 1431).

- (12) Medical records, including but not limited to hospital, clinic, or doctor records or admission papers from a nursing facility, skilled care facility, or other institution that indicate a U.S. place of birth.
- (13) Life, health, or other insurance record that indicates a U.S. place of birth.
- (14) Official religious record recorded in the U.S. showing that the birth occurred in the U.S.
- records, including pre-school, head start, and daycare, showing the [child's] applicant's name and U.S. place of birth.
- (16) Federal or state census record showing U.S. citizenship or a U.S. place of birth.
- (17) If the applicant does not have one of the documents listed in the stand alone or second tier sections, he or she must submit an affidavit signed by another individual under penalty of perjury who can reasonably attest to the applicant's citizenship, and that contains the applicant's name, date of birth, and place of U.S. birth. The affidavit does not have to be notarized.
- **D.** Exemptions: The following [individuals] applicants are exempt from providing documentation of citizenship and identity:
- (1) [individuals] applicants receiving supplemental security income benefits under Title XVI of the Social Security Act;
- (2) [individuals] applicants entitled to or enrolled in any part of medicare;
- (3) [individuals] applicants receiving social security disability insurance benefits under Section 223 of the Social Security Act or monthly benefits under Section 202 of the act, based on the [individual's] applicant's disability, as defined in Section 223(d) of the act;
- 4) [individuals] applicants who are in foster care and who are assisted under Title IV-B of the Social Security Act; or
- applicants who are recipients of foster care maintenance or adoption assistance payment under Title IV-E of the act.
 [8.291.410.14 NMAC Rp, 8.291.410.14 NMAC, 1-1-14; A, 5-1-15]
- **8.291.410.15 RESIDENCE:** To [be eligible for medicaid] meet MAP

requirements for eligibility, applicants or recipients must be living in New Mexico on the date of application or final determination of eligibility and have demonstrated an intention to remain in the state.

- A. Establishing residence: Residence in New Mexico is established by living in the state and carrying out the types of activities associated with day-to-day living, such as occupying a home, enrolling child(ren) in school, getting a state driver's license, or renting a post office box. An applicant or recipient who is homeless is considered to have met the residence requirements if he or she intends to remain in the state.
- B. Recipients receiving benefits out-of-state: Applicants or recipients who receive financial or medical assistance in another state which makes residence in that state a condition of eligibility are considered residents of that state until the ISD office receives verification from the other state agency indicating that it has been notified by an applicant or recipient of the abandonment of residence in that state.
- C. [Individuals] Applicants or recipients court ordered into full or partial responsibility of the state children youth and families department (CYFD): When CYFD places [a-child] an applicant or recipient in a new state of residence, the new state of residence is responsible for the provision of medicaid; however, New Mexico must provide limited coverage for services that are part of the New Mexico [medicaid] MAD benefit package and not available in the new state of residence.
- D. Abandonment: Residence is not abandoned by temporary absences. Temporary absences occur when applicants or recipients leave New Mexico for specific purposes with timelimited goals. An [individual] applicant or recipient may be temporarily absent from the state is the person intends to return when the purpose of the absence has been accomplished, unless another state has determined [the individual] he or she is a resident there for the purposes of [medicaid] MAP enrollment. Residence is considered abandoned when the applicant or recipient leaves New Mexico for any of the following reasons:
- (1) intends to establish residence in another state;
- (2) for no specific purpose with no clear intention of returning;
- (3) applies for financial, food or medical assistance in another state which makes residence in that state a condition of eligibility; or
- (4) for more than 30 <u>calendar</u> days, without notifying HSD of his or her departure or intention of returning.

E. Dispute in residency: If there is a dispute in state residency, the [individual] applicant or recipient may be considered a resident in the state in which [the individual] he or she is physically located.

[8.291.410.15 NMAC - Rp, 8.291.410.15 NMAC, 1-1-14; A, 7-1-14; A, 5-1-15]

8.291.410.16 NON-CONCURRENT RECEIPT OF ASSISTANCE: A

[medicaid] MAP applicant or recipient receiving medicaid in another state is not eligible for [medicaid] MAP enrollment in accordance with 8.200.410 NMAC. [8.291.410.16 NMAC - Rp, 8.291.410.16 NMAC, 1-1-14; A, 5-1-15]

8.291.410.17 APPLICATIONS FOR OTHER BENEFITS: As a condition of eligibility, a [medicaid] MAP applicant or recipient must take all necessary steps to obtain any benefits [they are] he or she is entitled to in accordance with 8.200.410 NMAC.

[8.291.410.17 NMAC - Rp, 8.291.410.17 NMAC, 1-1-14; A, 5-1-15]

8.291.410.18 PROCESSING APPLICATIONS:

- A. Applicants or recipients may submit applications to a county office in person, through an authorized representative or personal representative by mail or electronically.
- application forms: Applicants or recipients may request an application form by mail or by telephone. In either case, the ISD staff must mail the requested form to the applicant within 24 hours of a working day.
- (2) Application: An applicant has the right to file an application as long as the application contains the applicant's name, address and the signature of a responsible [adult] individual household member 18 years of age and older or an authorized representative if one is designated.
- **B.** Interviews: In-person interviews are not required as part of the application or re-certification process for a determination of eligibility.
- (1) Applications will be processed in accordance with time standards and procedures set forth in federal regulations governing [the medical assistance programs] MAP categories of eligibility.
- (2) Single interview: If a face to face or a telephonic interview is requested, a single interview will be held with an applicant who applies jointly for all benefits HSD administers.
- (3) Application processing: As a result of differences in all HSD's benefit application processing

procedures and timeliness standards, eligibility for [medical benefits] MAP enrollment may be determined prior to eligibility determination for other benefits that HSD administers.

(4) Application is denied: If a [medicaid] MAP application is denied, a new application for other assistance programs is not required if other assistance programs were requested.

(5) Responsibility in application or recertification process: The burden of proving eligibility for [medicaid] MAP enrollment is on the applicant or recipient if [the department] HSD is unable to verify required information. An [individual] applicant or recipient has the primary responsibility for providing required information and documents and for taking the action necessary to establish eligibility.

(a) An applicant or recipient's failure to provide documentation or to take required action results in a decision that eligibility does not exist

(b)

An applicant or recipient must give [the department] HSD permission to contact other individuals, agencies, or sources of information which are necessary to establish eligibility.

C. Redetermination/ recertification: A complete review of all conditions of eligibility which are subject to change are conducted by ISD no later than 12 months from the month of approval or redetermination and is separate from any months of presumptive or retroactive eligibility.

(1)

Administrative renewal: [90] 120 calendar days prior to expiration, HSD will utilize information from the recipient's account and other electronic verification sources available to the agency to verify financial eligibility [and will proceed with the redetermination or re-certification process]. HSD will re-determine eligibility without requiring additional information whenever possible from the recipient and will send notice to the recipient of his or her eligibility and its basis.

(2) If an administrative renewal cannot be completed for any reason, 45 days prior to redetermination or recertification HSD will mail a pre-populated [application] recertification form with the recipient's previously reported information.

(3) [An eligible] A recipient's failure to provide necessary verification may result in [medicaid] MAP ineligibility. The recertifying [eligible] recipient is responsible for providing verification of eligibility if administrative renewal cannot be completed.

(4)

Reconsideration period: HSD will reconsider, in a timely manner, the eligibility of a recipient whose case is closed for failure to respond to the recertification requirements, if the recipient subsequently submits the recertification form within 90 calendar days after closure, without requiring a new application. If the recipient provides all required documentation or information necessary to determine eligibility within the 90 calendar day period, eligibility shall be re-established back to closure date if determined eligible for MAP enrollment.

D. An applicant or a [recertifying eligible] recipient must give HSD permission to contact other individuals, agencies, or electronic sources for information which is necessary to establish initial and continued eligibility. [8.291.410.18 NMAC - Rp, 8.291.410.18 NMAC, 1-1-14; A, 5-1-15]

8.291.410.19 VERIFICATION METHODS: Verification will be obtained through various methods. Not all methods will necessarily be used in each case. This section details the specific types of methods to be used in establishing the applicant or recipient's eligibility.

A. Prior case data not subject to change: Verification of an eligibility factor not subject to change, which previously has been verified and accepted, will not be subject to reverification. The caseworker shall not ask an applicant or recipient for verification of any eligibility factors which have previously been established through documents in HSD's possession and are not subject to change. Such factors include U.S. citizenship, birth date, relationship and enumeration.

applicant or recipient shall be informed that the information provided is subject to verification through state, federal and contracted data systems. The caseworker shall not require further verification of such information unless it is disputed by the applicant or recipient, or the information is otherwise questionable as defined in 8.100.130 NMAC.

C. Self-attestation is the information that [a client] an applicant or recipient reports on an application and is certifying as true and correct to the best of their knowledge.

D. Documentary evidence is the primary source of verification for information not established in prior case information or electronic source data. Obtaining necessary verification through documentary evidence readily available to the applicant or recipient shall always be explored before collateral contacts or

sworn statements are used. Documentary evidence consists of a written confirmation of a household's circumstances. Acceptable verification is not limited to any single type of document. The types of documents which may be accepted as verification are specified under the sections pertaining to verification methods later in this chapter. The caseworker shall provide applicants or recipients with receipts for verification documents provided subsequent to the interview.

E. Collateral contact is defined at 8.100.130 NMAC.

F. Sworn statement is defined at 8.100.130 NMAC. [8.291.410.19 NMAC - Rp, 8.291.410.19 NMAC, 1-1-14; A, 5-1-15]

8.291.410.20 VERIFICATION
STANDARDS: Below is a list of standards
HSD will utilize to determine eligibility
for [medicaid] MAP categories defined at
8.291.400.10 NMAC. If verification cannot
be confirmed utilizing the various methods
described in each section of this rule,
HSD may request additional information.
If information is provided and becomes
questionable as defined at 8.100.130
NMAC, then additional documentation
must be provided as described by 8.100.130
NMAC.

A. Income: Verification of income is mandatory for ACA related [medicaid programs] MAP and HSD will utilize electronic sources and documents provided by the applicant or recipient to verify [an applicant or recipient's] his or her income. Examples of acceptable documentation can be found at 8.100.130 NMAC.

B. Residency: Self attestation is an acceptable form of verification of residency.

C. Age: Self attestation is an acceptable form of verification of age.

D. Enumeration: HSD will utilize electronic sources to verify an applicant or recipient's enumeration.

E. Citizenship: HSD will utilize electronic sources to verify an applicant or recipient's citizenship.

F. Immigration status: HSD will utilize electronic sources to verify an applicant or recipient's immigration status.

G. Relationship: Self attestation is an acceptable form of verification of relationship.

H. Receipt of other benefits: HSD will utilize electronic sources to verify an applicant or recipient's receipt of other benefits. [8.291.410.20 NMAC - Rp, 8.291.410.20 NMAC, 1-1-14; A, 5-1-15]

8.291.410.21 TIMEFRAME

FOR DISPOSITION: An applicant or recipient is given a timeframe to provide necessary verification in order for ISD to process an application within the [time-frame] timeframe set forth in this section. This requirement pertains to requests for verification for initial applications as well as for verification for ongoing eligibility. ISD shall make an eligibility decision within three [work] working days of the receipt of all necessary verification.

- A. The application disposition deadline for [medical assistance programs] MAP is 45 days from the date of application.
- (1) Day one: the date of application is the first day.
- (2) No later than day 44, or by the preceding work day if day 44 falls on a weekend or holiday:

(a) if verification provided establishes eligibility or ineligibility; or

the day following day 44 is not a work day, then decision must be made earlier than day 44 to allow for mailing on or before the deadline.

- (3) No later than day 45 by the next work day if day 45 falls on a weekend or holiday, if needed verification is not provided until day 42 44.
- (4) Day 45 by the next work day if day 45 falls on a weekend or holiday, if needed verification is provided on day 45, or is not provided.

(5) After day 45: (a)

When an applicant or recipient requests one or more 10-calendar day extensions of time to provide needed verification. An applicant or recipient is entitled to receive up to three 10-calendar day extensions of time upon request.

- (b) The eligibility decision must be made as soon as possible and within three [work] working days of receipt of all necessary verification.
- **B.** Tracking the application processing time limit: The application processing time limit begins on the day the signed application is received in the ISD county office.
- C. Delayed determination: If an eligibility determination is not made within the required application processing time limit, the applicant or recipient shall be notified in writing of the reason for the delay and that the applicant or recipient has the right to request a [fair] HSD administrative hearing regarding ISD's failure to act within the time limit.
- **D.** Extensions of time: Up to three [ten] 10-calendar day extensions for providing verification shall be granted

at the applicant or recipient's request. The extension begins at the end of the application processing time period or at the end of the previous extension.

E. Lack of verification: If verification needed to determine eligibility is not provided and no extension of time is requested, the application will be denied on the 45th day after the application date or by the next work day if 45th day falls on weekend or holiday.

[8.291.410.21 NMAC - Rp, 8.291.410.21 NMAC, 1-1-14; A, 5-1-15]

HUMAN SERVICES DEPARTMENT MEDICAL ASSISTANCE DIVISION

This is an amendment to 8.293.500 NMAC, Sections 10 and 13, effective May 1, 2015.

8.293.500.10 INCOME STANDARD:

A. Financial eligibility: An [individual's] applicant's financial eligibility is based on the rules in this chapter and 8.291.430 NMAC.

B. Income test: In order to become eligible for pregnant women medicaid, the total countable income of the budget group must be less than the income standard for pregnant woman eligibility found in 8.291.430 NMAC.

[8.293.500.10 NMAC - Rp, 8.293.500.10 NMAC, 1-1-14; A, 7-1-14; A, 5-1-15]

8.293.500.13 DISREGARDS: [Anincome disregard according to 8.291.430 NMAC will be given only to individuals whose countable modified adjusted gross income (MAGI) exceeds the fixed dollar amount for the size of the budget group.] An income disregard according to 8.291.430 NMAC will be given only to an applicant whose countable modified adjusted gross income (MAGI) income is at or above the income standard for a pregnant for the size of the budget group.

[8.293.500.13 NMAC - Rp, 8.293.500.13 NMAC, 1-1-14; A, 7-1-14; A, 5-1-15]

HUMAN SERVICES DEPARTMENT MEDICAL ASSISTANCE DIVISION

This is an amendment to 8.295.400 NMAC, Sections 9-11, effective May 1, 2015.

8.295.400.9 WHO CAN BE A RECIPIENT: To be eligible, [a child] an applicant must meet specific [eligibility] medical assistance programs (MAP)

requirements: **A.**

an individual under 19

years of age; and

B. an individual who meets Affordable Care Act (ACA) eligibility requirements pursuant to 8.291.400 through 2.291.430 NMAC.

[8.295.400.9 NMAC - Rp, 8.295.400.9 NMAC, 1-1-14; A, 5-1-15]

8.295.400.10 BASIS FOR DEFINING THE ASSISTANCE UNIT AND BUDGET GROUP: To be

considered in a child assistance unit, an individual must apply and be determined eligible. Individuals living with the [ehild] applicant who meet criteria in 8.291.430 NMAC are included in the budget group. [8.295.400.10 NMAC - Rp, 8.295.400.10 NMAC, 1-1-14; A, 5-1-15]

8.295.400.11 CHILDRENS HEALTH INSURANCE PROGRAM (CHIP):

- A. A budget group that includes [a child] the applicant and has countable income between the following federal income poverty limits (FPL) is considered to be eligible for the CHIP:
- applicant in the assistance unit is under the age of six and the assistance unit and budget group's countable income is between 240 and 300 percent of FPL for the countable household size; or
- (2) if the assistance unit consists of [a child] the applicant age six or over and the assistance unit's and budget group's countable income is between 190 and 240 percent of FPL for the countable household size.
- B. In order to be eligible for CHIP, the [ehild] applicant in the assistance unit cannot have other qualified health plan (QHP) coverage. Individuals who have voluntarily dropped a QHP will be eligible for inclusion in the assistance unit in the month the individual no longer has a OHP.

[8.295.400.11 NMAC - Rp, 8.295.400.11 NMAC, 1-1-14; A, 5-1-15]

HUMAN SERVICES DEPARTMENT MEDICAL ASSISTANCE DIVISION

This is an amendment to 8.321.2 NMAC, Section 10, effective 05/01/2015.

APPLIED 8.321.2.10 BEHAVIOR ANALYSIS: [MAD pays for medically necessary, empirically supported, applied behavior analysis (ABA) for MAP eligible recipients under 21 years of age who have a well-documented medical diagnosis of autism spectrum disorder (ASD), and for MAP eligible recipients under three years of age who has a welldocumented risk for the development of ASD. ABA is provided to a MAP eligible recipient by MAD as part of a three-stage comprehensive approach to assessment and treatment which stipulates that ABA be provided in conjunction with other medically necessary services (e.g., occupational therapy, speech language therapy, medication management, etc.). Following a referral to an approved autism assessment provider (AAP) to confirmthe presence of, or risk for, ASD (stageone), a behavior analytic assessment is conducted and a behavior analytic treatment plan is developed, as appropriate for the selected service model (stage two). Then, behavior analytic services are rendered by an approved behavior analytic provider in accordance with the MAP eligible recipient's treatment plan-(stage three). See MAD billing instructions for detailed and specific requirements for this service. A MAD provider must completely comply with all NMAC rules and billing instructions to be eligible for reimbursement of this service.] MAD pays for medically necessary, empirically supported, applied behavior analysis (ABA) services for eligible recipients 12 months up to 21 years of age who have a welldocumented medical diagnosis of autism spectrum disorder (ASD), and for eligible recipients 12 months up to three years of age who have well-documented risk for the development of ASD. ABA services are provided to an eligible recipient as part of a three-stage comprehensive approach consisting of evaluation, assessment, and treatment which stipulates that ABA services be provided in coordination with other medically necessary services (e.g., family infant toddler program (FIT) services, occupational therapy, speech language therapy, medication management, etc.). Following a referral to an approved autism evaluation provider (AEP) to confirm the presence of, or risk for ASD, utilizing a comprehensive diagnostic evaluation, and the production of an

integrated service plan (ISP) (stage 1), a behavior analytic assessment is conducted and a behavior analytic treatment plan is developed as appropriate for the selected service model (stage 2). ABA services are then rendered by an approved ABA provider (AP) in accordance with the treatment plan (stage 3). A HSD MCO must provide intensive care coordination of services for members authorized for ABA services. See the ABA billing instructions for detailed information for eligible providers and practitioners, service requirements, prior authorizations, and reimbursement for ABA stages 1 through 3. In this section of this rule, members of a MCO are included in the term eligible recipients.

Eligible providers: ABA services are rendered by a number of providers and practitioners: an AEP; a behavior analyst (BA), a behavior technician (BT) through an AP; and an ABA specialty care provider. Each ABA provider and practitioner has corresponding enrollment requirements and renders unique services according to his or her provider type and specialty. As an example, a practitioner may be eligible to render services as an AEP, BA or an ABA specialty care provider when the specific ABA billing requirements are met. A BT may only render BT services. A BA may render BT services or possibly ABA specialty care services.

(1) Stage 1 AEP:

Completes the comprehensive diagnostic evaluation and develops the ISP for an eligible recipient who has been referred through the MAD approved screening process and the AEP has professional reason to believe the eligible recipient may be diagnosed with ASD. An AEP must:

be a licensed, doctoral-level clinical psychologist or a physician who is board-certified or board-eligible in developmental behavioral pediatrics, pediatric neurology, or child psychiatry;

have experience in or knowledge of the medically necessary use of ABA and other empirically supported intervention techniques;

qualified to conduct and document both a comprehensive diagnostic evaluation and a targeted evaluation for the purposes of developing an ISP:

have advanced training and clinical experience in the diagnosis and treatment of ASD and related neurodevelopment disorders, including knowledge about typical and atypical child development and experience with variability within the ASD population;

have advanced training in differential diagnosis of ASD from other developmental, psychiatric, and medical disorders;

sign an attestation form affirming that all provider criteria, as outlined above have been and will continue to be met.

(f)

c2) Stage 2 BA
practitioner: May render ABA stage
2-behavior analytic assessment, service
model determination and treatment
plan development and stage 3 servicesimplementation of ABA treatment plan.
There are three possible avenues through
which a stage 2 practitioner may qualify for
BA provider enrollment:

Certified BA, BA without certification, and interim ABA provider/supervisor-time limited;

Documented certification in behavior analysis by the behavior analyst certification board BACB® holds a professional credential issued by a licensing or certification board whose rules, regulations, and standards explicitly stipulate that the provision of ABA services is within the scope of the profession's practice (e.g., BACB®, board of psychologist examiners of the New Mexico regulation and licensing department (RLD);

provide evidence that the provision of ABA services is within the scope of the practitioner's competence by providing documentation of certification as by the BACB®.

(3) Stage 2 psychologist with documented education and experience in behavior analysis without BACB® certification: holds a professional credential issued by RLD whose rules, regulations, and standards explicitly stipulate that the provision of ABA services is within the scope of the profession's practice. Provides documentation of training in behavior analysis comparable to that required to be eligible to take an examination for BCBA® or BCBA-D® certification, to include all of the following education, supervised experiential training, and continuing education requirements:

possession of a minimum of a master's degree from an accredited university that was conferred in behavior analysis, education, or psychology, or conferred in a degree program in which the candidate completed a BACB® approved course sequence;

completion of graduate level instruction in the following behavior analytic content

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areas (b)(i) through (b)(x):	or therapeutic discipline that allows for	possess a minimum of a high school
	the provider to be a recognized behavioral	diploma or equivalent;
ethical and professional conduct (at least 45	health independently licensed provider;	(iii)
classroom hours);	(b)	successfully complete a criminal
concents and principles of behavior englysis	New Mexico licensure, as appropriate for	background registry check:
concepts and principles of behavior analysis (at least 45 classroom hours);	degree and discipline;	(iv)
	clinical symptoms and symptoms at the line	complete a minimum of four hours of
	clinical experience and supervised training in the evidence-based treatment of children	training in ASD including, but not limited
(iv)	with ASD, specifically ABA;	to, training about prevalence, etiology, core
experimental design (at least 20 classroom	(d)	symptoms, characteristics, and learning differences prior to the AP billing for BT
hours);	experience in supervising direct support	services;
(v)	personnel in the delivery and evaluation of	
identification of the problem and assessment	ABA services.	complete 40 hours of training (provided
(at least 30 classroom hours);	(5) Stage 3	by a BA as defined above) with at least 20
(vi)	behavioral technician: A BT, under	hours of training occurring prior to the AP
fundamental elements of behavior change	supervision of a BA, may implement	billing for the BT's services, and the other
and specific behavior change procedures (at	Stage 3 ABA treatment plan interventions/	20 hours accrued no more than 90 calendar
least 45 classroom hours);	services. MAD recognizes two types of	days following first submission of billing
(vii)	BTs:	for the BT's services.
intervention and behavior change	(a)	(6) Stage 3
considerations (at least 10 classroom hours);	Documented credentialing in behavior	ABA specialty care provider: Until
(viii)	analysis: on or following January 1,	eligibility requirements for ABA specialty
behavior change systems (at least 10	2015, provide written attestation, and	care providers are developed, which
classroom hours);	when appropriate provide formal records,	will allow others to apply for delivery
(ix)	documenting that the BT meets the	of ABA specialty care. The center for
implementation, management, and	following requirements:	development and disability at the university
supervision (at least 10 classroom hours):	(i)	of New Mexico, which serves as the
discretionary coursework (at least 30	be at least 18 years of age:	state's university center for excellence in
classroom hours);	possess a minimum of a high school	developmental disabilities (UCEDD), will
(c)	diploma or equivalent:	function as the ABA specialty care provider for this service. As a mission of the
supervised experience in the design	(iii)	UCEDD, training and technical assistance
and delivery of ABA services through	successfully complete a criminal	will be offered, in coordination with direct
supervised independent field work (non-	background registry check;	service delivery, to increase the capacity
university based) of at least 1500 hours,	(iv)	of APs to serve eligible recipients with
practicum experience (university based) of	complete a minimum of four hours of	significant needs. Through the provision of
at least 1000 hours, or intensive practicum	training in ASD (prior to the BT billing for	training and technical assistance, which is
experience (university based) of at least	ABA services) including, but not limited	an identified mission of the state's UCEDD,
750 hours, supervised in accordance with	to, training about prevalence, etiology, core	it is hoped that the capacity of APs to
the BACB®'s requirements for supervised	symptoms, characteristics, and learning	support eligible recipients with significant
experience; a significant portion (at least	differences:	needs will be increased, and that reliance
one third) of the supervised experience	(v)	on ABA specialty care will ultimately be
must have been accrued with an ASD or	complete 40 hours of training in ABA that	minimized.
closely related population (e.g., Fragile X,	meets the requirements for Registered	B. Eligible recipients:
Intellectual Disability): (d)	Behavioral Technician® (RBT®) by the BACB®;	MAD has established a level of care (LOC)
completion of at least 32 hours of		(see ABA billing instructions for details)
continuing education in behavior analysis	at least 20 hours of RBT training (in	for an eligible recipient to receive ABA
per two years.	addition) to the four hours of ASD training)	services that must be met in addition one of the two categories of eligibility below:
(4) Stage 2	must occur prior to the AP billing for BT	(1) At-risk
interim ABA provider/supervisor - (time-	services; the other 20 hours of RBT training	for ASD: an eligible recipient may be
limited): Up to and including December	must be accrued, and RBT® certification	considered 'at-risk' for ASD and therefore
31, 2015, ABA services may be delivered	from the BABC must be secured, no more	eligible for time-limited ABA services,
and supervised by a clinician who has	than 90 calendar days following the first	if he or she does not meet full criteria for
the minimum qualifications listed below;	submission of billing for BT services.	ASD per the latest version of the diagnostic
however, the provider may not refer to him/	(b)	and statistical manual of mental disorders
herself as a "behavior analyst" as this title	Documented training in behavior	(DSM) or international classification of
is reserved for those meeting the criteria	analysis, without RBT® credential -	diseases (ICD); ABA services are time
above. Rather, the provider, approved on	(time-limited): the BT may render services	limited; see ABA billing instructions for
a temporary basis only, may refer to him/	for up to six months while working towards	detailed time limits; the eligible recipient
herself as an "interim ABA supervisor"	his or her certification as a RBT® when the	must meet all four criteria to meet the at-
or "interim ABA practitioner." The AP	AP provides written attestation that the BT	risk for ABA eligibility criteria:
must provide documentation of all of the	meets the following requirements:	(a) is
following:(a)	he at least 18 years of age:	between 12 and 36 months of age;
a master's degree in a behavioral health	be at least 18 years of age:	presents with developmental differences
a master o degree in a benavioral neatin	(ii)	presents with developmental differences

and delays as measured by standardized

assessments;

demonstrates some characteristics of the disorder (e.g., impairment in social communication and early indicators for the development of restricted and repetitive behavior);

presents with at least one genetic risk factor (e.g., genetic risk due to having an older sibling with a well-documented ASD diagnosis; eligible recipient has a diagnosis of Fragile X syndrome).

(2) Diagnosed with ASD: an eligible recipient 12 months up to 21 years of age who has a documented medical diagnosis of ASD according to the latest version of the diagnostic and statistical manual of mental disorders (DSM) or the international classification of diseases (ICD) is eligible for ABA services with no time limits if he or she presents a comprehensive diagnostic evaluation completed by either a MAD enrolled AEP or a practitioner meeting MAD's ABA billing instructions of an AEP when the eligible recipient's ISP states ABA services are medically necessary; prior authorizations are set at periodic intervals.

C. Covered services - stage 1: For an eligible recipient 12 months up to 21 years of age who is suspected of having ASD, stage 1 involves (a) screening, and if the results are positive, (b) referral to an AEP for diagnostic evaluation.

ISP development, and the determination of medical necessity for ABA. For an eligible recipient who has an existing ASD diagnosis, as provided in accordance with the ABA billing instructions, stage 1 does not require diagnostic re-evaluation, but does require development of an ISP and the determination of medical necessity for ABA. Stage 1 entails that the AEP:

greening and the referral is completed prior to the to AEP's services; for a detailed description of the requirements of screening and referral requirements refer to the ABA billing instructions;

a comprehensive diagnostic evaluation once prior approval is received; the full requirements of a comprehensive diagnostic evaluation are detailed in the ABA billing instructions;

a targeted evaluation when the AEP determines a full comprehensive diagnostic evaluation is not appropriate, see the ABA billing instructions for details on when a targeted evaluation is appropriate;

issues the eligible recipient's evaluation report and ISP following the ABA billing instructions;

(5) develops

and issues the eligible recipient's targeted evaluation report and ISP following the ABA billing instructions:

(6) develops and issues the eligible recipient's updated ISP following the ABA billing instructions.

Covered services -D. stage 2 BA: For all eligible recipients, stage 2 involves the prior authorization process for behavior analytic assessment, ABA service model determination, and treatment plan development. Once the AP has received a prior authorization for the assessment and treatment plan development, as outlined below, the family, eligible recipient (as appropriate for age and developmental level), and the AP's supervising BA works collaboratively to make a final determination regarding the clinically appropriate ABA service model, with consultative input from the AEP as needed. Then a behavior analytic assessment addressing needs associated with both skill acquisition and behavior reduction is conducted, and an individualized ABA treatment plan, as appropriate for the ABA service model, is developed by the supervising BA.

(1) Essential practice elements: The BA is ultimately responsible for ensuring that all essential practice elements are apparent throughout service delivery as required in the ABA billing instructions.

(2) Service model determination: ABA treatment may vary in terms of intensity and duration, the complexity and range of treatment goals, and the extent of direct treatment provided. Many variables, including the number of behavioral targets, specific aspects of those behaviors, and the eligible recipient's response to treatment help determine which model is most appropriate. Although existing on a continuum, these models can be generally categorized as focused ABA or comprehensive ABA, both of which are MAD covered ABA stage 3 services. The ABA billing instructions provide the BA with details on each of these requirements. The BA is responsible for completing all of

the following services:

(a) the eligible recipient's assessment;

(b) selection and measurement of goals;

(c) treatment plan formulation and documentation.

management and case supervision: In order to achieve the desired, medically necessary outcome, all cases require clinical management, and if a BT is tasked with implementing the treatment plan, the BT requires frequent, ongoing case supervision from the BA. Provision

of both clinical management and case supervision allows for the individualization of treatment plans, careful and detailed collection and analysis of data, and timely modifications to treatment protocols, all of which are essential to ensuring treatment effectiveness. As such, MAD not only reimburses for, but requires both clinical management and case supervision. See the ABA billing instructions for detailed description of the requirements for rendering clinical management and case supervision.

E. ABA specialty care
services: While it is customary for MAD to
limit rendering of a benefit to one provider
to the same date of service and same time
of service, MAD recognizes that there may
be cases where the needs of the eligible
recipient exceed the expertise of the AP and
the logistical or practical ability of the AP
to fully support the eligible recipient. In
such cases, MAD allows the BA through his
or her AP to refer the eligible recipient to a
MAD approved, and as appropriate, a MCO
contracted ABA specialty care provider.

F. Prior authorizations - general information:

(1) An eligible recipient's utilization review contractor (UR) must extend authorizations every six months including approving new requests for ABA services if the AEP's ISP or update indicates the medical necessity for the continuation of services and the corresponding treatment plan updates specify how these services will be delivered (e.g., service model, allocation of hours, etc.). During the 36-month service authorization period for focused ABA, services may or may not be continuously rendered depending on medical need, availability of service providers, and other factors. Prior authorization must be secured every six months until the end of the 36-month service authorization period. At each six month authorization point, the eligible recipient's UR will assess, with input from the family and AP, whether or not changes are needed in the eligible recipient's ISP, as developed by the AEP. If so, the UR will facilitate contact with the AEP to modify the plan. Additionally, the family or AP may request ISP modifications prior to the MCO's six-month authorization point if immediate changes are warranted to preserve the health and wellbeing of the eligible recipient. See the ABA billing instructions for detailed description of prior authorization requirements.

<u>(2)</u> To secure prior authorization, the BA through the AP must submit the prior authorization request, specifically noting:

the prior authorization request must be submitted with the comprehensive

diagnostic evaluation report and ISP from the AEP (developed in stage 1) along with the ABA treatment plan (developed in stage 2 by the AP);

(b

the requested treatment model (focused or comprehensive), maximum hours of service requested per week;

(c)

the number of hours of case supervision requested per week, if more than two hours of supervision per 10 hours of intervention is requested; see the ABA billing instructions for detailed requirements for case supervision;

number of hours of clinical management requested per week, if more than two hours of clinical management per 10 hours of intervention is requested; see ABA billing

instructions for detailed requirements for

case supervision;

the need for collaboration with an ABA specialty care provider, if such a need has been identified through initial assessment and treatment planning; after services have begun, the AP may refer the eligible recipient to a ABA specialty care provider who may then request prior authorization to render ABA specialty care stage 2 assessment and stage 3 ABA services; see the ABA billing instructions for detailed requirements to access ABA specialty care services.

must document hours allocated to other services (e.g., early intervention through FIT) that are in the eligible recipient's ISP in order for the eligible recipient's UR to determine if the requested intensity (i.e., hours per week) is feasible and appropriate.

(4) When an eligible recipient's behavior exceeds the expertise of the AP and logistical or practical ability of the AP to fully support him or her, MAD allows the AP to refer the eligible recipient to his or her UR for prior authorization to allow an ABA specialty care provider to intervene. The UR will approve a prior authorization to the ABA specialty care provider to complete a targeted assessment and provide the primary AP with, or to implement itself, individualized interventions to address the behavioral concerns for which the referral is based on medical documentation.

continue until the eligible recipient ages out of eligibility for comprehensive ABA services as described in the ABA billing instructions.

G. Noncovered services: (1) The

eligible recipient's comprehensive or targeted diagnostic evaluation or the ISP and treatment plan updates recommend

placement in a higher, more intensive, or more restrictive level of care and no longer recommends ABA services.

(2) The eligible recipient is in a residential facility that either specializes in or has as part of its treatment modalities MAD ABA services. The facility should render ABA services as detailed in the ABA billing instructions, such as they would general outpatient services of individual, family and group therapy.

(a)

The eligible recipient's UR may authorize time limited ABA services while he or she remains in the facility for transition when ABA services are approved to be rendered upon his or her discharge from the facility to a community ABA provider.

(b)

Specifically for an eligible recipient who meets admission criteria for ABA services and who is in a treatment foster care placement, he or she is not considered to be in a residential facility and may receive full ABA services.

referral for the comprehensive diagnostic evaluation did not utilize a MAD ABA specific screening tool as the basis of the referral. The eligible recipient's family or the referring agency must provide a MAD recognized positive screening result to an AEP. At that time, the AEP may request a prior authorization to complete a MAD ABA comprehensive diagnostic evaluation.

(4) The eligible recipient has reached the maximum age range for ABA services.

that are not designed to accomplish the objectives delineated in covered services and that are not included in the treatment plan.

that are not based on the principles and application of behavior analysis.

(7) Activities that take place in school settings and have the potential to supplant educational services.

(8) Activities that

are better described as another therapeutic service (e.g., speech language therapy, occupational therapy, physical therapy, counseling, etc.), even if the provider has expertise in the provision of ABA.

(9) Activities which are better characterized as staff training or certification/licensure supervision requirements, rather than ABA case supervision.

H. Reimbursement
stage 1 - AEP comprehensive diagnostic
evaluation and ISP: MAD supports
reimbursement for a comprehensive
diagnostic evaluation and development of
an ISP from an AEP through three situations

listed in Subsection C of 8.321.2.10
NMAC. See the ABA billing instructions
for a detailed description of specific
requirements in order to be reimbursed for
AEP services.

I. Reimbursement stage 2 and 3 ABA prior authorization: If

the AEP prescribes ABA services as part of the eligible recipient's ISP, and the AP received prior approval from the eligible recipient's UR, the AP may bill from stage 2 and 3 services following the ABA billing instructions.

[8.321.2.10 NMAC - N, 1-1-14; A, 5-1-15]

PUBLIC EDUCATION DEPARTMENT

This is an amendment to 6.29.3 NMAC, Sections 3 and 8 and adding new Sections 9 through 25, effective 4-30-2015. In 6.29.3.8 NMAC, Subsection B through J were not published as there were no changes.

6.29.3.3 STATUTORY AUTHORITY:

A. Section 22-2-2 NMSA 1978 grants the authority and responsibility for the assessment and evaluation of public schools, state-supported educational institutions and educational programs conducted in state institutions other than New Mexico military institute.

B. Section 22-2-2
NMSA 1978 directs the department to set graduation expectations and hold schools accountable. Section 22-2C-3 NMSA 1978 requires the department to adopt academic content and <u>career technical</u> performance standards and to measure the performance of public schools in New Mexico.
[6.29.3.3 NMAC - N, 6-30-2009; A, 4-30-2015]

6.29.3.8 CONTENT STANDARDS WITH BENCHMARKS AND PERFORMANCE STANDARDS FOR CAREER AND TECHNICAL EDUCATION, GRADES 7-12:

A. Strand 1: Academic foundations.

standard 1: Students will achieve the academic knowledge and skills required to pursue the full range of career and postsecondary education opportunities common to all career clusters. Students

(a)

grades 7-12 benchmark 1: complete required training, education and certification to prepare for employment in a particular career field; grades 7-12 performance standards:

(i)

identify training, education and certification requirements for one's occupational choice;

participate in [career-related] career and technical-related training or degree programs;

prepare for certification tests to qualify for licensure or certification in a chosen occupational area;

(b)

grades 7-12 benchmark 2: demonstrate knowledge and skills in language arts required to pursue the full range of postsecondary education and career opportunities; grades 7-12 performance standards:

(i)

(iv)

(ix)

model behaviors that demonstrate active listening;

adapt language for audience, purpose and situation (i.e., choice of diction, structure, style);

(iii)

organize oral and written information;

compose well-organized copy for a variety of written documents such as: agendas, speeches and audio-visual presentations, bibliographies, drafts, forms/documents, notes, oral presentations, reports and explanations of technical terminology;

edit copy to create well-organized written documents such as: agendas, speeches and audio-visual presentations, bibliographies, drafts, forms/documents, notes, oral presentations, reports and explanations of technical terminology;

(vi) demonstrate key elements of oral and written information such as: cause/effect, comparisons/contrasts, conclusions, context, purpose, charts/tables/graphs, evaluation/critiques, mood, persuasive text, sequence, summaries and technical subject matter;

evaluate oral and written information for: accuracy, adequacy/sufficiency, appropriateness, clarity, conclusions/ solutions, fact/opinion, propaganda, relevance, validity and relationship of ideas;

identify assumptions, purposes, outcomes/ solutions and propaganda techniques in oral and written information;

predict potential outcomes or solutions based on oral and written information regarding trends;

present formal and informal speeches including: discussion, information requests,

interpretation and persuasive arguments;

grades 7-12 benchmark 3: demonstrate knowledge and skills of mathematics required to pursue the full range of postsecondary education and career opportunities; grades 7-12 performance standards:

identify whole numbers, decimals and fractions;

demonstrate knowledge of arithmetic operations such as: addition, subtraction, multiplication and division;

demonstrate use of relational expressions such as: equal to, not equal, greater than, less than, etc.;

apply data and measurements to solve problems;

(v) analyze mathematical problem statements for missing or irrelevant data;

construct charts/tables/graphs from functions and data;

(vii)

(i)

(ii)

(vi)

(i)

(ii)

(iii)

(iv)

analyze data when interpreting operational documents:

(d)

grades 7-12 benchmark 4: demonstrate knowledge and skills of science required to pursue the full range of postsecondary and career education opportunities; grades 7-12 performance standards:

evaluate scientific constructs including: conclusions, conflicting data, controls, data, inferences, limitations, questions, sources of error and variables:

apply scientific methods in qualitative and quantitative analysis, data gathering, direct and indirect observation, predictions and problem identification.

standard 2: Students will develop specific language arts, math and science skills required to pursue pathway opportunities within a career cluster. Students will:

grades 7-12 benchmark 1: demonstrate knowledge and skills of language arts specific to a career pathway opportunity; grades 7-12 performance standards:

identify types of oral and written opportunities within a selected career cluster;

comprehend key elements of oral and written information relevant to a selected career pathway;

(iii) create oral and written representations of

communications appropriate to a selected pathway;

(b)

grades 7-12 benchmark 2: demonstrate knowledge and skills of mathematics specific to a career pathway opportunity; grades 7-12 performance standards:

(i)

demonstrate knowledge of arithmetic operations needed to succeed within a selected career pathway;

analyze and summarize data appropriate to a selected pathway;

(iii)

(ii)

construct charts/tables/graphs from functions and data needed to advance a selected career pathway;

(c)

grades 7-12 benchmark 3: demonstrate knowledge and skills of science specific to a career; grades 7-12 performance standards:

(i)

apply appropriate scientific methods in qualitative and quantitative analysis, data gathering, direct and indirect observation, predictions and problem identification;

understand how scientific discoveries and technological advancements are continually evaluated, validated, revised or rejected in relation to a selected career pathway.

[6.29.3.8 NMAC - Rp, 6.30.2.21 NMAC, 6-30-2009; A, 4-30-2015]

6.29.3.9 AGRICULTURE, FOOD AND NATURAL RESOURCES CAREER CLUSTER (AG) COMMON CAREER TECHNICAL CORE FOR CAREER AND TECHNICAL EDUCATION:

A. All pathways in the AG career cluster should align to business and industry certifications where available and appropriate. Student abilities common to pathways in the AG career cluster are the ability to:

(1) analyze how issues, trends, technologies and public policies impact systems:

nature and scope of the cluster and the role agriculture, food and natural resources (AFNR) play in society and the economy:

(3) examine and summarize importance of health, safety and environmental management systems in AFNR organizations;

stewardship of natural resources in AFNR activities;

(5) describe career opportunities and means to achieve those opportunities in each of the pathways:

ecology;

<u>and</u>	(4) demonstrate	PST). Students will:
(6) analyze the	the operation of environmental service	(1) apply
interaction among ANFR systems in the	systems (e.g., pollution control, water	physical science principles and engineering
production, processing and management of	treatment, wastewater treatment, solid waste	applications related to mechanical
food, fiber and fuel and sustainable use of	management and energy conservation); and	equipment, structures and biological
natural resources.	(5) use tools,	systems to solve problems and improve
B. Agribusiness systems	equipment, machinery and technology	performance in AFNR power, structural and
career pathway (AG-BIZ). Students will:	common to tasks in environmental system	technical systems;
(1) apply	services.	(2) operate and
management planning principles in AFNR	E. Food products and	maintain mechanical equipment related
business enterprises;	processing systems career pathway (AG-	to AFNR power, structural and technical
(2) use record	FD). Students will:	systems;
keeping to accomplish AFNR business	(1) develop and	(3) service and
objectives, manage budgets and comply with laws and regulations;	implement procedures to ensure safety,	repair mechanical equipment and power
(3) manage cash	sanitation and quality in food product and processing facilities;	systems used in AFNR power, structural and technical systems;
budgets, credit budgets and credit for an	(2) apply	
AFNR business using generally accepted	principles of nutrition, biology,	(4) plan, build and maintain AFNR structures; and
accounting principles;	microbiology, chemistry and human	
(4) develop a	behavior to development of food products;	control, monitoring, geospatial and other
business plan for an AFNR enterprise or	(3) select	technologies in AFNR power, structural and
business unit: and	and process food products for storage,	technical systems.
(5) use sales	distribution and consumption; and	[6.29.3.9 NMAC - N, 4-30-2015]
and marketing principles common to	(4) explain the	[::
agribusiness systems to accomplish AFNR	scope of the food industry and the historical	6.29.3.10 ARCHITECTURE
business objectives.	and current developments of food products	AND CONSTRUCTION CAREER
C. Animal systems career	and processing.	CLUSTER (AC) FOR COMMON
pathway (AG-ANI). Students will:	<u>F.</u> Natural resources	CAREER TECHNICAL CORE
(1) analyze	systems career pathway (AG-NR). Students	FOR CAREER AND TECHNICAL
historic and current trends impacting the	<u>will:</u>	EDUCATION:
animal systems industry:	(1) plan and	A. All pathways in the AC
(2) use best	conduct natural resource management	career cluster should align to business and
practice protocols for husbandry and welfare based upon animal behaviors;	activities that apply logical, reasoned and scientifically based solutions to natural	industry certifications where available and
(3) design	resource issues and goals;	appropriate. Student abilities common to
and provide proper animal nutrition	(2) analyze	pathways in the AC career cluster are the ability to:
given desired outcomes for performance,	interrelationships between natural resources	(1) use
development, reproduction and economic	and humans needed to manage natural	vocabulary, symbols and formulas
production;	resource systems;	commonly used in design and construction;
(4) apply	(3) develop	(2) use
principles of animal reproduction given	plans to ensure responsible and sustainable	architecture and construction skills to create
desired outcomes for performance,	production and processing of natural	and manage a project;
development or economic production;	resources; and	(3) comply with
(5) evaluate	(4) demonstrate	regulations and applicable codes to establish
environmental factors affecting animal	responsible management procedures and	and manage a legal and safe workplace and
performance and implement procedures for	techniques to protect or maintain natural	jobsite:
enhancing performance and animal health;	resources.	(4) evaluate the
evaluate and select animals based	G. Plant systems career	nature and scope of the AC cluster and the
	pathway (AG-PL). Students will:	role architecture and construction play in
on anatomical and physiological characteristics; and	(1) develop and	society and the economy:
(7) apply	implement a crop management plan for a given production goal that accounts for	(5) describe the roles and responsibilities among trades and
principles of effective animal health care.	environmental factors:	professions, including labor/management
D. Environmental service	(2) apply the	relationships;
systems career pathway (AG-ENV).	principles of classification, plant anatomy	(6) read, interpret
Students will:	and plant physiology to plant production	and use technical drawings, documents and
(1) use analytic	and management;	specifications to plan a project; and
procedures and instruments to manage	(3) propagate,	(7) describe
environmental systems activities;	culture and harvest plants and plant	career opportunities and means to achieve
(2) evaluate the	products based on current industry	those opportunities in each of the AC
impact of public policies and regulations on	standards; and	pathways.
environmental services facility operations:	(4) apply	B. Construction career
(3) develop	principles of design in plant systems to	pathway (AC-CST). Students will:
proposed solutions to environmental issues,	enhance an environment (e.g., floral, forest,	(1) describe
problems and applications using scientific	landscape and farm).	contractual relationships with all parties
principles of meteorology, soil science,	H. Power, structural and	involved in the building process to ensure
hydrology, microbiology, chemistry and	technical systems career pathway (AG-	successful build of a project;

(2) describe the	employ universal construction signs and	audio, video and film production;
approval procedures to ensure effective flow	symbols to function safely in the workplace;	(3) demonstrate
of information in the construction process;	(2) use	technical support skills for audio, video and
(3) implement	troubleshooting procedures when solving a	film productions; and
testing and inspection procedures to ensure	maintenance problem to maintain buildings	(4) design an
successful completion of a construction	and structures;	audio, video or film production.
project:	(3) apply	C. Journalism and
(4) apply	construction skills when repairing,	broadcasting career pathway (AR-JB).
scheduling practices to ensure the	restoring, or renovating existing structures;	Students will:
successful completion of a construction	(4) determine	(1) describe the
project:	work required to repair or renovate an	diversity and variety of functions within
(5) apply	existing building or structure;	the journalism and broadcasting career
practices and procedures required to	(5) plan and	pathway:
maintain jobsite safety:	practice preventative maintenance activities	(2) demonstrate
(6) manage	to service existing structures; and	writing processes used in journalism and
relationships with internal and external	(6) maintain and	broadcasting media;
parties to successfully complete	inspect building systems to achieve safe and	(3) plan and
construction projects;	efficient operation of facilities.	deliver a media production (e.g., broadcast,
(7) compare	[6.29.3.10 NMAC - N, 4-30-2015]	video, web, mobile); and
and contrast the building systems and		(4) demonstrate
components for a given project:	6.29.3.11 ARTS.	technical support related to media
(8) demonstrate	AUDIO-VISUAL TECH AND	production (e.g., broadcast, video, web,
the construction crafts required for each	COMMUNICATIONS CAREER	mobile).
phase of a given project: and	CLUSTER (AR) FOR COMMON	D. Performing arts career
(9) safely use	CAREER TECHNICAL CORE	pathway (AR-PRF). Students will:
and maintain appropriate tools, machinery,	FOR CAREER AND TECHNICAL	(1) describe
equipment and resources to accomplish	EDUCATION:	the scope of the AR-PRF pathway and the
construction project goals.	A. All pathways in the AR	roles of various individuals and business
C. Design and pre-	career cluster should align to business and industry certifications where available and	<u>principles;</u> (2) demonstrate
construction career pathway (AC-DES).	appropriate. Student abilities common to	the fundamental elements, techniques,
Students will: (1) justify design	pathways in the AR career cluster are the	principles and processes for various dance
solutions through the use of research	ability to:	styles and traditions in the pathway:
documentation and analysis of data;	(1) analyze the	(3) perform a
(2) use effective	interdependence of the technical and artistic	varied repertoire of focal or instrumental
communication skills and strategies	elements of various careers within the AR	music representing diverse styles, cultures
(listening, speaking, reading, writing and	cluster;	and historical period;
graphic communications) to work with	(2) analyze	(4) demonstrate
clients and colleagues;	the importance of health, safety and	knowledge of music theory:
(3) describe	environmental management systems.	(5) explain key
the requirements of the integral systems	policies and procedures common	issues affecting the creation of characters,
that impact the design of buildings and	in arts, audio-video technology and	acting skills and individual roles;
structures;	communications activities and facilities;	(6) create stage,
(4) apply building	(3) analyze the	film, television, or electronic media scripts
codes, laws and rules in the design and	lifestyle implications and physical demands	in a variety of traditional and current
construction of projects:	required in the arts, audio-visual technology	formats:
(5) identify	and communications workplace;	(7) describe how
the diversity of needs, values and social	(4) analyze the	technology and technical support enhances
patterns in project design, including	legal and ethical responsibilities required	productions; and
accessibility standards, to appropriately	in the arts, audio/visual technology and	(8) analyze all
meet client needs;	communications workplace:	facets of stage and production management.
(6) apply the	(5) describe the	E. Printing technology
techniques and skills of modern drafting.	career opportunities and means to achieve	career pathway (AR-PRT). Students will:
design, engineering and construction to	those opportunities in each of the AR	(1) manage the
projects;	pathways; and	printing process including customer service
(7) employ	(6) evaluate	and sales, scheduling, production and
appropriate representational media to	technological advancements and tools that	quality control;
communicate concepts and design; and	are essential to occupations within the AR	(2) demonstrate
(8) apply	cluster.	the production of various print, multimedia,
standards, applications and restrictions	B. A-V technology and	or digital media products; and
pertaining to the selection and use of	film career pathway (AR-AV). Students	(3) perform
construction materials, components and	will:	finishing and distribution operations related
assemblies for project design.	(1) describe the history, terminology, occupations and value	to the printing process. F. Telecommunications
D. Maintenance and	of audio, video and film technology;	career pathway (AR-TEL). Students will:
operations career pathway (AC-MO).	(2) demonstrate	(1) demonstrate
Students will: recognize and	the use of basic tools and equipment used in	the use of industry-specific terminology,
	I me age or pagic toors and equipment aged in	inc use of maustry specific terminology,

tools and test equipment;	evaluate and disseminate information for	(5) plan, staff,
(2) demonstrate		
1=1 demonstrate	business decision making; and	lead and organize human resources to
telecommunication installation techniques	(3) plan, monitor	enhance productivity and satisfaction;
using appropriate tools, materials,	and manage day-to-day business activities.	(6) plan,
schematics diagrams, blueprints and	C. Business information	monitor and manage day-to-day business
industry specific codes and regulations:	management career pathway (BM-BIM).	activities to foster a healthy and safe work
(3) demonstrate	Students will:	environment; and
decision-making, problem-solving	(1) describe	(7) plan, organize
techniques and communication skills when	and follow laws and regulations affecting	
		and implement compensation, benefits,
providing services for customers; and	business operations and transactions;	health and safety programs.
(4) demonstrate	(2) plan, monitor,	<u>F.</u> Operations management
the installation, repair and delivery of	manage and maintain the use of financial	career pathway (BM-OP). Students will:
network systems.		
	resources to ensure a business's financial	(1) describe
G. Visual arts career	wellbeing:	and follow laws and regulations affecting
pathway (AR-VIS). Students will:	(3) access,	business operations and transactions;
(1) describe the	evaluate and disseminate information for	(2) develop and
history and evolution of the visual arts and	business decision making;	maintain positive customer relationships;
its role in and impact on society;	(4) plan, monitor	(3) apply
(2) analyze how	and manage day-to-day business activities	inventory tracking systems to facilitate
the application of visual arts elements and	to sustain continued business functioning:	
	<u> </u>	operational controls; and
principles of design communicate and	<u>and</u>	(4) plan, monitor
express ideas; and	(5) plan, organize	and manage day-to-day business activities
(3) analyze and	and manage an organization/department to	to maintain and improve operational
create two and three-dimensional art forms	achieve business goals.	functions.
	=	
using various media.	D. General management	[6.29.3.12 NMAC - N, 4-30-2015]
[6.29.3.11 NMAC - N, 4-30-2015]	career pathway (BM-MGT). Students will:	
	(1) describe	6.29.3.13 EDUCATION
6.29.3.12 BUSINESS	and follow laws and regulations affecting	AND CAREER TRAINING CAREER
MANAGEMENT AND	business operations and transactions;	CLUSTER (ED) FOR COMMON
ADMINISTRATION CAREER	(2) access,	CAREER TECHNICAL CORE
CLUSTER (BM) FOR COMMON	evaluate and disseminate information for	FOR CAREER AND TECHNICAL
CAREER TECHNICAL CORE	business decision making:	EDUCATION:
	_	
FOR CAREER AND TECHNICAL	(3) apply	A. All pathways in the ED
EDUCATION:	economic concepts fundamental to global	career cluster should align to business and
A. All pathways in the BM	business operations;	industry certifications where available and
career cluster should align to business and	(4) employ and	appropriate. Student abilities common to
industry certifications where available and	manage techniques, strategies and systems	pathways in the ED career cluster are the
appropriate. Student abilities common to	to enhance business relationships;	ability to:
pathways in the BM career cluster are the	(5) plan, monitor,	(1) apply
ability to:	manage and maintain the use of financial	communication skills with students, parents
	-	
(1) use	resources to ensure a business's financial	and other groups to enhance learning and a
mathematical concepts, skills and problem	wellbeing;	commitment to learning;
solving to obtain necessary information for	(6) plan, monitor	(2) demonstrate
decision-making in business;	and manage day-to-day business activities	effective oral, written and multimedia
-		
(2) describe	to sustain continued business functioning;	communication in multiple formats and
laws, rules and regulations as they apply to	(7) plan, organize	contexts:
effective business operations;	and manage an organization/department to	(3) use
(3) explore,	achieve business goals; and	critical thinking to process educational
develop and apply strategies for ensuring a	(8) create	communications, perspectives, policies or
successful business career;	strategic plans used to manage business	procedures;
(4) identify,	growth, profit and goals.	(4) evaluate
demonstrate and implement solutions in	E. Human resources	and manage risks to safety, health and the
managing effective business customer	management career pathway (BM-HR).	environment in education and training
		=
relationships;	Students will:	settings;
(5) implement	(1) describe	(5) demonstrate
systems, strategies and techniques used to	and follow laws and regulations affecting	group collaboration skills to enhance
manage information in a business; and	human resource operations;	professional education and training practice;
	-	
(6) implement,	(2) access,	(6) analyze
monitor and evaluate business processes to	evaluate and disseminate information for	ethical and legal policies of professional
ensure efficiency and quality results.	human resources management decision	education and training practice;
B. Administrative support	making;	
		(7) explain
career pathway (BM-ADM). Students will:	(3) motivate and	legal rights that apply to individuals and
(1) plan, staff,	supervise personnel to achieve completion	practitioners within education and training
lead and organize human resources to	of projects and business goals;	settings;
enhance employee productivity and	(4) plan, monitor	
satisfaction;	and manage the use of financial and human	ethical and legal behavior within and
(2) access,	resources to ensure a business's financial	outside of education and training settings;

wellbeing;

	,	* '
(9) describe	(2) employ	(6) plan, monitor
state-specific professional development	knowledge of learning and developmental	and manage day-to-day activities to ensure
requirements to maintain employment and	theory to describe individual learners;	effective and efficient finance operations;
to advance in an education and training	(3) use content	(7) implement
career;	knowledge and skills of instruction	safety, health and environmental controls to
(10) apply	to develop standards-based goals and	ensure a safe and productive finance work
organizational skills and logic to enhance	assessments;	workplace;
professional education and training practice:	(4) identify	(8) describe
		and follow laws, regulations and ethical
and (11)	materials and resources needed to support	standards that affect finance operations and
(11) demonstrate	instructional plans:	
group management skills that enhance	(5) establish a	transactions;
professional education and training practice.	positive climate to promote learning:	(9) plan, manage
B. Administration and	(6) identify	and maintain the use of financial resources
administrative support career pathway (ED-	motivational, social and psychological	to protect solvency;
ADM). Students will:	practices that guide personal conduct;	(10) plan, organize
(1) use research-	(7) demonstrate	and manage a finance organization or
based practices to develop, communicate	organizational and relationship building	department;
and enlist support for a vision of success for	skills used to manage instructional activities	(11) plan, monitor
all learners;	and related procedures;	and manage day-to-day activities required
(2) identify	(8) demonstrate	to sustain continued business functioning;
behaviors necessary for developing and	flexibility and adaptability in instructional	(12) access,
sustaining a positive learning culture:	planning:	evaluate and disseminate financial
(3) create	(9) use	information to enhance financial decision-
instructional programs to meet the learning	assessment and evaluation tools and data	making processes;
organization's objectives:	to advance learner achievement and adjust	(13) manage a
(4) identify	instructional plans:	financial product or service mix in order to
instructional practices that meet the learning	(10) evaluate	respond to market opportunities; and
	teaching and training performance	(14) employ
organization's objectives;		
(5) model	indicators to determine and improve	financial risk-management strategies and
leadership skills for personnel in order to	effectiveness of instructional practices and	techniques used to minimize business loss.
improve the performance of the learning	professional development; and	B. Accounting career
organization;	(11) implement	pathway (FN-ACT). Students will:
(6) identify	strategies to maintain relationships	(1) describe and
operations to meet the learning	with others to increase support for the	follow laws and regulations to manage
organization's objectives:	organization.	accounting operations and transactions;
(7) plan	[6.29.3.13 NMAC - N, 4-30-2015]	(2) use
strategically to meet the learning		accounting tools, strategies and systems to
organization's objectives:	6.29.3.14 FINANCE CAREER	plan, monitor, manage and maintain the use
(8) apply internal	CLUSTER (FN) FOR COMMON	of financial resources;
and external resources to meet the learning	CAREER TECHNICAL CORE	(3) process,
organization's objectives and learner needs;	FOR CAREER AND TECHNICAL	evaluate and disseminate financial
<u>and</u>	EDUCATION:	information to assist business decision
(9) describe	A. All pathways in the FN	making; and
advocacy strategies to promote the learning	career cluster should align to business and	(4) use career-
organization's needs.	industry certifications where available and	planning concepts, tools and strategies to
C. Professional support	appropriate. Student abilities common to	explore, obtain or develop an accounting
services career pathway (ED-PS). Students	pathways in the FN career cluster are the	career.
will:	ability to:	C. Banking services career
(1) identify	(1) use	pathway (FN-BNK). Students will:
strategies, techniques and tools used to	mathematical concepts, skills and problem	(1) describe and
determine the needs of diverse learners;	solving to obtain necessary information for	follow laws and regulations to manage
(2) implement	decision making in the finance industry:	business operations and transactions in the
methods to enhance learner success;	(2) use tools.	banking services industry;
(3) identify	strategies and systems to plan, monitor,	(2) create and
resources and support services to meet	manage and maintain the use of financial	maintain positive, ongoing relationships
learners' needs; and	resources;	with banking customers;
(4) identify	(3) plan, staff,	(3) manage
resources and support services available	lead and organize human resources in	the use of financial resources to enhance
in the learning organization to enhance the	finance to enhance employee productivity	banking performance;
	and job satisfaction;	(4) demonstrate
learning environment.		
D. Training career pathway		the use of banking technology and
(ED-TT). Students will:	effective tools, techniques and systems to	equipment:
(1) use	communicate and deliver value to finance	and manage the day-to-day activities within
foundational knowledge of subject matter	customers;	1
to plan and prepare effective instruction and	(5) create and	a banking organization to ensure secure
design courses or programs;	maintain positive, ongoing relationships	operations;

with finance customers;

	8	· r
(6) use career-	client needs and wants and respond through	C. Governance career
planning concepts, tools and strategies	planned, personalized communication to	pathway (GV-GOV). Students will:
to explore, obtain or develop a career in	guide purchase decisions and enhance	(1) employ
banking services; and	future securities and investments	
		research skills to gather and document
(7) determine	opportunities.	factual information, analyze data and
client needs and wants and respond through	[6.29.3.14 NMAC - N, 4-30-2015]	interpret statistics applicable to matters of
planned, personalized communication to		public policy;
guide purchase decisions and enhance	<u>6.29.3.15</u> GOVERNMENT AND	(2) develop and
future business opportunities in banking	PUBLIC ADMINISTRATION CAREER	articulate reasoned, persuasive arguments to
services.	CLUSTER (GV) FOR COMMON	support public policy options or positions;
D. Business finance career	CAREER TECHNICAL CORE	
pathway (FN-BFN). Students will:		
	FOR CAREER AND TECHNICAL	apply appropriate political processes to gain
(1) describe and	EDUCATION:	consensus for the resolution of differing
follow laws and regulations to manage	A. All pathways in the GV	opinions and positions; and
business operations and transactions in	career cluster should align to business and	(4) advocate to
corporate finance;	industry certifications where available and	gain support for new laws, regulations,
(2) manage the	appropriate. Student abilities common to	ordinances, programs or procedures;
use of financial resources to ensure business	pathways in the GV career cluster are the	alternatively, advocate to gain support to
stability;	ability to:	reform or revoke existing laws, regulations,
(3) use career-	(1) explain the	ordinances, programs or procedures.
planning concepts, tools and strategies to	purpose and functions of government and	D. National security career
explore, obtain or develop in a corporate	public administration and the application	pathway (GV-SEC). Students will:
finance career; and	of democratic principles in the process	(1) instruct
(4) employ risk-	of governmental and administrative	persons who will perform tasks relating to
management strategies and techniques in	policymaking;	national homeland security;
corporate finance to minimize business loss.	(2) analyze the	(2) describe the
E. Insurance career	• · · · · · · · · · · · · · · · · · · ·	
	systemic relationships of government and	appropriate duties, responsibilities and
pathway (FN-INS). Students will:	public administration agencies;	authority of a national security agency's
(1) describe and	(3) describe	personnel at all levels;
follow laws and regulations to manage	health, safety and environmental	(3) describe
business operations and transactions in the	management systems, as well as policies	the leadership characteristics necessary
insurance industry;	and procedures in government and public	to ensure compliance with rules of
(2) plan,	administration agencies;	engagement and applicable ethical
monitor and manage day-to-day insurance	(4) describe	standards;
organization activities;	the implementation of plans and policies	
	l	(4) collect and
(3) use career-	to respond to public health, safety and	analyze information from within and
planning concepts, tools and strategies	environmental needs in government and	outside the United States to assess threats
to explore, obtain or develop a career in	public administration agencies;	and opportunities regarding national
insurance;	(5) describe	security; and
(4) demonstrate	career opportunities and the means to	(5) develop
underwriting techniques and strategies	achieve those opportunities in each of	strategies to defend against and respond
to evaluate the risk posed by potential	the GV career pathways; and explain the	to the effects of chemical, biological,
insurance clients; and	administration of human, financial, material	radiological, nuclear (CBRN) or other
(5) determine	and information resources in government	
		emergent events.
client needs and wants and respond through	and public administration agencies.	E. Planning career
planned, personalized communication to	B. Foreign service career	pathway (GV-PLN). Students will:
guide purchase decisions and enhance	pathway (GV-FOR). Students will:	(1) explain
future insurance business opportunities.	(1) apply the	the planning process used to support
F. Securities and	knowledge acquired from history, law,	the development and implementation of
investments career pathway (FN-SEC).	geography, science, language studies, social	new and updated plans, programs and
Students will:	sciences (including economic and political	regulations for government and public
(1) describe and	science), business, foreign policy and	
		administration agencies:
follow laws and regulations to manage	culture to perform diplomatic functions;	(2) develop
business operations and transactions in the	(2) describe the	a comprehensive and focused strategic
securities and investments industry:	laws, customs and current administrative	planning process for government and public
(2) manage the	practices of the United States and host	administration agencies to manage change;
use of financial resources to perform key	countries used to manage administrative,	and
duties in the securities and investments	social and policy matters:	(3) formulate
industry;	(3) describe	plans and policies that meet the social,
(3) plan, monitor	the application of United States and host	-
	• •	economic and physical needs of the public.
and manage day-to-day securities and	country laws, regulations, policies and	F. Public management and
investments operations;	procedures used to manage consular	administration career pathway (GV-MGT).
(4) use career-	administrative matters; and	Students will:
planning concepts, tools and strategies to	(4) describe the	(1) describe
explore, obtain or develop in a securities	application of host country laws, customs	the organization of government or public
and investments career; and	and effective administrative practices	administration department or agency;
(5) determine	used to manage the conduct of diplomatic	
	YE TOP AVAILABLE	

operations.

(2) design		
strategies to maximize the potential of		
a government or public administration		
department or agency to meet its vision, mission and goals;		
(3) use fiscal		
management skills to manage budget and		
allocation processes to ensure that resources		
are applied in a manner consistent with the		
department or agency's vision, mission and		
goals: (4) facilitate the		
flow of ideas and information to keep the		
department or agency and its constituency		
informed of policies and operations;		
(5) create plans		
that use department or agency expertise to		
help elected officials and others identify.		
implement and achieve common goals and objectives;		
(6) use analysis.		
planning and fiscal services to fund		
department or agency priorities:		
(7) describe		
ethical and fiscally responsible procurement		
systems and procedures used to meet		
department or agency needs; (8) prepare		
procurement requirements, procedures and		
solicitations for bids or proposals;		
(9) evaluate		
bids and proposals consistent with the		
requirements of the procurement process:		
<u>(10)</u> describe the oversight of awarded contracts to ensure the		
ethical and optimal use of public funds;		
(11) describe		
laws and policies that are used to protect or		
disclose information; and		
(12) develop		
strategies that encourage a creative and innovative environment in a government or		
public administration department or agency.		
G. Regulation career		
pathway (GV-REG). Students will describe		
enforcement of compliance with legal		
requirements and regulatory standards.		
H. Revenue and taxation		
career pathway (GV-REV). Students will: (1) examine		
evidence and ensure revenue compliance		
by interpreting applicable laws, applying		
appropriate investigative principles and		
following relevant procedures:		
(2) acquire,		
analyze and disseminate information to		
facilitate clear and accurate communication with revenue and taxation stakeholders; and		
(3) design,		
develop, operate and review data analysis		
systems and procedures to minimize		
and eliminate revenue-related financial		
problems.		
[6.29.3.15 NMAC - N, 4-30-2015]		

HEALTH SCIENCES CAREER CLUSTER (HL) FOR **COMMON CAREER TECHNICAL** CORE FOR CAREER AND **TECHNICAL EDUCATION:** A. All pathways in the HL career cluster should align to business and industry certifications where available and appropriate. Student abilities common to pathways in the HL career cluster are the ability to: (1) determine academic subject matter, in addition to high school graduation requirements, necessary for pursuing a health science career; (2) explain the healthcare worker's role within their department, their organization and the overall healthcare system; (3) identify existing and potential hazards to clients, coworkers, visitors and self in the healthcare workplace; (4) evaluate the roles and responsibilities of individual members as part of the healthcare team and explain their role in promoting the delivery of quality health care; (5) analyze the legal and ethical responsibilities, limitations and implications of actions within the healthcare workplace; and (6) evaluate accepted ethical practices with respect to cultural, social and ethnic differences within the healthcare workplace. Biotechnology research В. and development career pathway (HL-BRD). Students will: summarize (1) the goals of biotechnology research and development within legal and ethical protocols; **(2)** apply the fundamentals of biochemistry, cell biology, genetics, mathematical concepts, microbiology, molecular biology, organic chemistry and statistics to conduct effective biotechnology research and development of products: (3) demonstrate basic knowledge of recombinant deoxyribonucleic acid (DNA),genetic engineering, bioprocessing, monoclonal antibody production, nanotechnology, bioinformatics, genomics, proteomics and transcript omics to conduct biotechnology research and development; (4) demonstrate the principles of solution preparation, sterile techniques, contamination control and measurement and calibration of instruments used in biotechnology research; (5) determine processes for product design and production and how that work contributes to an understanding of the biotechnology product

development process; and (6) summarize and explain the larger ethical, moral and legal issues related to biotechnology research, product development and use in society. Diagnostics career pathway (HL-DIA). Students will: (1) communicate information within a healthcare environment and convey key diagnostic information to healthcare workers and patients in an accurate and timely manner; (2) assess and report patient's/client's health status in order to monitor and document patient progress; (3) demonstrate the principles of body mechanics for positioning, transferring and transporting of patients/clients and perform them without injury to the patient/client or self; **(4)** explain procedures and goals to the patient/client accurately and effectively, using strategies to respond to questions and concerns; and (5) select and interpret diagnostic procedures. Health informatics career pathway (HL-HI). Students will: (1) communicate health information accurately and within legal and regulatory guidelines, upholding the strictest standards of confidentiality; describe (2) the content and diverse uses of health information; and demonstrate (3) the use of systems used to capture, retrieve and maintain confidential health information from internal and external sources. Support services career pathway (HL-SUP). Students will: (1) describe, differentiate and safely perform the responsibilities of healthcare support services roles; demonstrate work practices that maintain a clean and healthy healthcare facility to reduce or eliminate pathogenic organisms; (3) follow established internal and external guidelines in order to provide high-quality, effective support services in the healthcare facility; (4) maximize available resources for proper care and use of healthcare equipment and materials; and (5) implement healthcare facility standards in order to maintain high-quality healthcare facilities. Therapeutic services F. career pathway (HL-THR). Students will: (1) use communication strategies to answer patient/ client questions and concerns on planned procedures and goals;

travel with diverse transportation, lodging,

	gister / volume AA v1, Number 8	/ April 50, 2015
(2) communicate	lodging facilities;	D. Restaurants and food-
patient/client information among healthcare	(6) analyze the	beverage services career pathway (HT-
team members to facilitate a team approach	departmental interrelationships of a lodging	RFB). Students will:
to patient care;	facility;	(1) describe
(3) use processes	(7) explain	ethical and legal responsibilities in food and
for assessing, monitoring and reporting	various check-in and check-out procedures	beverage service facilities;
patient/client health status to the treatment	used in the lodging industry:	(2) demonstrate
team within protocol and scope of practice;	(8) understand	safety and sanitation procedures in food and
<u>and</u> (4) evaluate	reservation procedures used in the lodging industry;	beverage service facilities:
patient/client needs, strengths and problems	(9) explain how	information from cultural and geographical
in order to determine if treatment goals are	room access policies and procedures ensure	studies to guide customer service decisions
being met.	guest safety and minimize risks to the	in food and beverage service facilities;
[6.29.3.16 NMAC - N, 4-30-2015]	lodging facility:	(4) demonstrate
, ,	(10) explain how	leadership qualities and collaboration with
6.29.3.17 HOSPITALITY AND	cash control procedures are used in the	others;
TOURISM CAREER CLUSTER (HT)	lodging industry;	(5) research
FOR COMMON CORE FOR CAREER	(11) explain	costs, pricing, market demands and
AND TECHNICAL EDUCATION:	how guests and property are protected to	marketing strategies to manage profitability
A. All pathways in the HT	minimize losses or liabilities in the lodging	in food and beverage service facilities;
career cluster should align to business and	facility; and	(6) explain the
industry certifications where available and	(12) explain the	benefits of the use of computerized systems
appropriate. Student abilities common to	basic legal issues in lodging management.	to manage food service operations and guest
pathways in the HT career cluster are the	C. Recreation, amusements	service:
ability to:(1) describe	and attractions career pathway (HT-REC). Students will:	resources for food services and beverage
the key components of marketing and	(1) describe	operations to update or enhance present
promoting hospitality and tourism products	career opportunities in the HT-REC	practice;
and services;	pathway;	(8) implement
(2) evaluate the	(2) explain	standard operating procedures related to
nature and scope of the HT cluster and the	admission and traffic control procedures	food and beverage production and guest
role of hospitality and tourism in society	used to manage and control individuals,	service;
and the economy;	groups and vehicles in recreation,	(9) describe
(3) demonstrate	amusement and attraction venues:	career opportunities and qualifications in
hospitality and tourism customer service	(3) determine	the restaurant and food service industry; and
skills that meet customers' needs:	the maintenance and technology needs	(10) apply
<u>(4)</u> describe employee rights and responsibilities	for various recreation, amusement and attraction venues;	listening, reading, writing and speaking
and employers' obligations concerning	(4) describe	skills to enhance operations and customer service in food and beverage service
occupational health and safety in the	safety and security issues unique to the HT-	facilities.
hospitality and tourism workplace;	REC pathway;	E. Travel and tourism
(5) identify	(5) compile	career pathway (HT-TT). Students will:
potential, real and perceived hazards and	a resource base to manage emergency	(1) apply
emergency situations and determine the	situations in recreation, amusement and	information about time zones, seasons and
appropriate safety and security measures in	attraction venues:	domestic and international maps to create or
the hospitality and tourism workplace; and	(6) identify	enhance travel;
(6) describe	safety and security issues for recreation,	(2) apply unit
career opportunities and means to attain	amus ment and attraction venues that might	and time conversion skills to develop travel
those opportunities in each of the HT	require customer education;	schedules and compute cost, distance and
pathways. B. Lodging career pathway	different ticket selector to make in	time (including travel time) factors:
(HT-LOD). Students will:	different ticket sales options to maximize revenue for recreation, amusement and	<u>(3) analyze</u> cultural diversity factors to enhance travel
(1) use various	attraction venues;	planning;
communication technologies to accomplish	(8) describe the	(4) assess the
work tasks in lodging facilities:	types of information and directions a guest	potential (real and perceived) hazards
(2) explain	would need at a recreation, amusement and	related to multiple environments and
the role and importance of housekeeping	attraction entry point;	recommend appropriate safety, health and
operations to lodging facility:	(9) develop	security measures for travelers;
(3) allocate	marketing strategies for recreation,	(5) develop
staff positions to meet the needs of various	amusement and attractions venues;	a safety and security plan containing
lodging departments:	(10) analyze	proactive and reactive solutions to manage
(4) describe	the merchandising, program and product	emergency situations for travelers and staff;
the role and responsibilities of lodging	potential for different recreation,	(6) use common
managers: (5) compare	<u>amusement and attraction venues; and</u> (11) compare	travel and tourism terminology used to
the advantages and disadvantages of	<u>(11) compare</u> and contrast various types of recreation,	communicate within the industry: (7) customize
independently owned and chain-affiliated	amusement and attraction venues.	travel with diverse transportation, lodging,
TOTAL TRANSPORT WARRANT WARRAN		man diverse manaportation, loughle.

amusement and attraction venues.

	0
cruise and food options;	١.
(8) compare and	1
contrast services and products from related	2
industries to understand and evaluate how they impact the delivery of travel and	2
tourism products and services to customers:	-
(9) identify the	3
community elements necessary to maintain	-
cooperative tourism development efforts:	j
(10) develop a]
travel product that matches customer needs.	ي
wants and expectations;	١.
(11) design]
promotional packages to effectively market]
travel and tourism; and	!
(12) select the	;
most effective communication technique	
and media venue to convey travel marketing	1
information to a target audience. [6.29.3.17 NMAC - N, 4-30-2015]	:
[0.29.3.17 NMAC - N, 4-30-2013]	:
6.29.3.18 HUMAN SERVICES	1
CAREER CLUSTER (HU) FOR	
COMMON CAREER TECHNICAL	,
CORE FOR CAREER AND	
TECHNICAL EDUCATION:	
A. All pathways in the HU	
career cluster should align to business and	١.
industry certifications where available and	L
appropriate. Student abilities common to	ľ
pathways in the HU career cluster are the	ŀ
ability to:	
(1) evaluate	ŀ
principles of planning, development, implementation and evaluation to	ŀ
accomplish long-range goals in the human	
services;	
(2) evaluate the	
role of the family, community and human	
services in society and the economy;	
(3) use effective	١.
communication with human services clients	١.
and their families:	١.
(4) demonstrate	١.
ethical and legal conduct in human services	١.
settings:	
career opportunities in each of the HU	ŀ
pathways; and	ŀ
(6) explain how	ľ
human development principles enhance the	ľ
wellbeing of individuals and families.	ľ
B. Consumer services	ľ
career pathway (HU-CSM). Students will:	
(1) summarize	L
necessary credentials, licensures or state-	١.
specific requirements to prepare for a career	1
in consumer services;	
(2) communicate	
product or equipment features that meet the	
needs of clients and consumers;	
(3) make	
consumer services recommendations	1
meeting the needs of clients or customers;	
financial/aconomic situations when making	

recommendations about consumer services; ethical and legal responsibilities, laws and

(5) use standard	regulations to protect children and f
business processes or procedures to create	(7) apply
consumer service information and facilitate	principles of child growth and deve
elient interactions;	including social, emotional, physica
(6) use a variety	and cognitive milestones, to provide
	comprehensive program offerings;
of methods to educate audiences about	
consumer services;	
(7) demonstrate	curriculum for inclusiveness of chil
cnowledge of ethical and legal	with special needs.
responsibilities associated with providing	E. Family and con
consumer services; and	services career pathway (HU-FAM)
	Students will:
business procedures and use equipment	(1) use for
and facilities to produce satisfying client	and informal assessment practices t
outcomes.	and evaluate a prevention or treatm
C. Counseling and mental	(2) ident
nealth services career pathway (HU-CMH).	community resources to provide far
Students will:	community services;
(1) use clear	(3) comm
written, spoken and nonverbal messages	effectively to gain support from the
when communicating with clients about	family and other support groups;
mental health services and the counseling	(4) comp
process:	laws and procedures that govern ab
(2) use functional	neglect, confidentiality and other he
and specialized assessments to evaluate	safety situations; and
needs and solutions for counseling and	(5) evalu
mental health:	prevention, intervention and resolu-
(3) evaluate	techniques to formulate emergency
client motivation, strengths and weaknesses	F. Personal care s
to develop a client treatment program;	career pathway (HU-PC). Students
(4) demonstrate	(1) analy
knowledge of an operational mental	principles of biology, chemistry and
health or counseling program that meets	anatomy for safe and effective utili
organizational goals:	and selection of personal care produ
(5) demonstrate	services:
the ethical and legal responsibilities of	(2) evalu
counseling and mental health services; and	an individualized personal care plan
(6) choose	reflects client preferences, needs an
appropriate counseling and therapy	interests for a course of treatment/a
techniques to serve identified needs.	(3) use d
D. Early childhood	and information to maintain electro
development and services career pathway	records of client services and make
(HU-EC). Students will:	recommendations for personal care
(1) demonstrate	services;
communication techniques with children to	(4) demo
facilitate ongoing development and enhance	policies and procedures to achieve
learning;	and healthy environment for persor
(2) communicate	services;
effectively with fellow staff members to	(5) devel
facilitate child development activities;	organizational policies, procedures
(3) maintain	regulations that establish personal of
	-
working knowledge of child development	organization priorities, accomplish
licensing and certification organizations	mission and provide high-quality so
to keep abreast of current procedures and	a diverse set of clients and families
changes;	(6) ident
(4) create	personal care business opportunitie
and maintain relationships between	enhanced by community involvement
staff and parents/family members to	improvement and current trends; ar
encourage involvement and facilitate child	(7) apply
-	
development and learning:	methods of obtaining feedback to
(5) evaluate	understand expectations and promo
safety and sanitation procedures associated	quality personal care services stand
with the early childhood education	[6.29.3.18 NMAC - N, 4-30-2015]
environment to assure compliance and	
prevent potential hazards;	
(6) adhere to	

to protect children and families: **(7)** apply f child growth and development, ocial, emotional, physical ve milestones, to provide sive program offerings; and (8) evaluate for inclusiveness of children needs. Family and community eer pathway (HU-FAM). <u>ill:</u> use formal al assessment practices to create e a prevention or treatment plan; (2) identify resources to provide family and services; (3) communicate to gain support from the client's other support groups; (4) comply with ocedures that govern abuse, nfidentiality and other health and tions; and evaluate crisis (5) intervention and resolution to formulate emergency plans. Personal care services way (HU-PC). Students will: (1) analyze basic of biology, chemistry and human r safe and effective utilization on of personal care products and (2) evaluate alized personal care plan that nt preferences, needs and r a course of treatment/action; (3) use data ation to maintain electronic client services and make lations for personal care (4) demonstrate d procedures to achieve a safe environment for personal care (5) develop nal policies, procedures and that establish personal care n priorities, accomplish the d provide high-quality service to et of clients and families; (6) identify re business opportunities y community involvement, selfnt and current trends; and (7) apply obtaining feedback to expectations and promote highsonal care services standards.

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6.29.3.19	INFORM	ATION
TECHNOLOGY	CAREER	<u>CLUSTER</u>
(IT) FOR COM	MON CARI	EER_
TECHNICAL CO		
AND TECHNIC		
		ays in the IT
career cluster shou industry certificati		
appropriate. Stud		
pathways in the IT		
career cluster are		
		demonstrate
effective profession	nal commur	nication skills
and practices that	enable posit	ive customer
relationships;		
	(2)	use product or
service design pro		
produce a IT prod		<u>e:</u> demonstrate
the use of cross-fu		
achieving IT proje		115 111
demernig 11 proje		demonstrate
positive cyber citiz		
industry accepted	ethical pract	ices and
behaviors;	-	
	(5)	explain the
implications of IT		
	(6)	
trends in emerging		
technologies and to practices;	neir innuenc	e on II
practices,	(7)	perform
standard computer		
procedures to prot		
	(8)	
and analyze poten	tial IT securi	ty threats to
develop and maint	ain security	requirements;
	(9)	
quality assurance	practices and	l methods
employed in produ	icing and pro	oviding
quality IT product	(10) (<u>is:</u> Iosoribo tho
use of computer fo		
solve IT crimes an		
501. 5 1 2 1 Minute Will		lemonstrate
knowledge of the l		
associated with int		
	(12)	compare
key functions and	applications	of software
and determine mai		ategies for
computer systems.		. 1
B.		n support and
services career pat will:	nway (11-50	P). Students
<u>wiii.</u>	(1) r	rovide
technology suppor		orovide service:
teemiology suppor		nanage
operating systems		
applications, inclu		
upgrades, patches		
	(3) a	<u>ipply</u>
appropriate trouble		
resolving compute		software and
configuration prob	iems:	

(4)

installation, configuration and maintenance

of operating systems:

perform

functions; and

```
(5)
                             demonstrate
the use of networking concepts to develop a
network;
                   (6)
                            evaluate the
effectiveness of an information system;
                   (7)
                           employ
system installation and maintenance skills
to setup and maintain an information
system;
                   (8)
                             employ
system administration and control skills to
monitor the performance of an information
system;
                   (9)
                            employ
technical writing and documentation skills
in support of an information system; and
                   (10)
                            apply
quality assurance processes to maximize
information system operation.
          C.
                   Network systems career
pathway (IT-NET). Students will:
                   (1)
                          analyze
customer or organizational network system
needs and requirements;
                   (2)
                             analyze wired
and wireless network systems to determine
if they meet specifications (e.g., institute of
electrical and electronics engineers (IEEE),
power, security);
                             design a
network system using technologies, tools
and standards;
                             perform
network system installation and
configuration; and
                   (5)
                             perform
network administration, monitoring and
support to maintain a network system.
         <u>D.</u>
                   Programming and
software development career pathway (IT-
PRG). Students will:
                   (1)
                             analyze
customer software needs and requirements;
                   (2)
                             demonstrate
the use of industry standard strategies
and project planning to meet customer
specifications;
                   (3)
                           analyze
system and software requirements to ensure
maximum operating efficiency;
                   (4)
                            demonstrate
the effective use of software development
tools to develop software applications:
                   (5)
                            apply an
appropriate software development process
to design a software application;
                   (6)
                            program a
computer application using the appropriate
programming language;
                   (7)
                            demonstrate
software testing procedures to ensure
quality products;
                            perform
quality assurance tasks as part of the
software development cycle;
                   <u>(9)</u>
                            perform
software maintenance and customer support
```

1,
(10) design, create
and maintain a database.
E. Web and digital
communications career pathway (IT-WD).
Students will:
(1) analyze
customer requirements to design and
develop a web or digital communication
product;
(2) apply
the design and development process to
produce user-focused web and digital
communications solutions;
(3) write product
specifications that define the scope of work
aligned to customer requirements;
(4) demonstrate
the effective use of tools for digital
communication production, development
and project management;
(5) develop,
administer and maintain web applications;
(6) design,
create and publish a digital communication
product based on customer needs;
(7) evaluate the
functionality of a digital communication
product using industry accepted techniques
and metrics;
(8) implement
quality assurance processes to deliver
quality digital communication products and
services;
(9) perform
maintenance and customer support
functions for digital communication
products; and
(10) comply with
intellectual property laws, copyright laws
and ethical practices when creating web/
digital communications.
[6.29.3.19 NMAC - N, 4-30-2015]
6.29.3.20 LAW, PUBLIC
SAFETY, CORRECTIONS AND
SECURITY CAREER CLUSTER
(LW) FOR COMMON CAREER
TECHNICAL CORE FOR CAREER
AND TECHNICAL EDUCATION:
A. All pathways in the LW
career cluster should align to business and
industry certifications where available and
appropriate. Student abilities common to
pathways in the LW career cluster are the
ability to:
(1) analyze the
nature and scope of the LW and the role
law, public safety, corrections and security
play in society and the economy;
(2) formulate
ideas, proposals and solutions to ensure
effective and efficient delivery of law,
public safety corrections or security

services;

(3)

implement measures to maintain safe and

healthy working conditions in a law, public

assess and

	,	<u> </u>
safety, corrections or security environment;	correctional facility.	Students will:
(4) conduct	C. Emergency and fire	(1) demonstrate
law, public safety, corrections and security	management services career pathway (LW-EFM). Students will:	effective communication skills (e.g., writing, speaking, listening and nonverbal
work tasks in accordance with employee and employer rights, obligations and	(1) demonstrate	communication) required in law
responsibilities, including occupational	effective communication skills (e.g.,	enforcement;
safety and health requirements;	writing, speaking, listening and nonverbal	(2)
(5) analyze the	communication) while utilizing	demonstrate proficiency in the operation
various laws, ordinances, regulations and	communications equipment and platforms	of communication equipment used in an
organizational rules that apply to careers in	common to emergency and fire management	emergency telecommunications center;
law, public safety, corrections and security;	services;	(3) use anger and conflict management strategies to resolve
and (6) describe	(2) manage an incident scene as the first responder using	problems in law enforcement settings:
various career opportunities and means	emergency response skills;	(4) model
to those opportunities in each of the LW	(3) use up-to-date	behaviors that exhibit integrity and
pathway.	technology equipment and applications to	commitment to a code of conduct and ethics
B. Correction services	facilitate the management of emergency and	for law enforcement professionals;
career pathway (LW-COR). Students will:	fire management situations;	(5) analyze the
(1) evaluate	(4) demonstrate	impact of federal, state and local laws on
the correctional environment for signs of potential problems or danger;	an understanding of the objectives and a commitment to the mission of emergency	law enforcement procedures; (6) execute
(2) demonstrate	and fire management services:	established procedures to avoid the
leadership roles, responsibilities and	(5) execute safety	violation of the rights guaranteed by
collaboration in correctional environments;	procedures and protocols associated with	the fourth, fifth, sixth and fourteenth
(3) analyze the	local, state and federal regulations:	amendments;
impact of federal, state and local laws on	(6) develop an	(7) manage
correctional facilities:	organizational professional growth plan	crime and loss prevention programs in
various roles and impacts of forensics and	including the development of team building and leadership skills within the emergency	collaboration with the community: (8) explain the
computer forensics in the resolution of	and fire management environment;	appropriate techniques for managing crisis
crime in the correctional environment;	(7) describe	situations in order to maintain public safety;
(5) describe	the legal, regulatory and organizational	(9) evaluate for
the legal, regulatory and organizational	guidelines governing emergency and fire	the signs of domestic violence, child abuse
guidelines governing the correction	management services;	and neglect;
services;	(8) compare and	(10) demonstrate
(6) compare and contrast different career fields in the	contrast the different career fields in fire and emergency management services;	the routine day-to-day tasks conducted by various law enforcement agencies:
correction services;	(9) execute	(11) describe
(7) demonstrate	protocols for handling emergency situations	law enforcement protocols and procedures
effective communication skills (e.g.,	that range from minor medical and fire	designed to handle incidents related to
writing, speaking, active listening	emergencies to area-wide incidents;	homeland security, terrorism and other
and nonverbal communication) in the	(10) demonstrate	disaster situations;
correctional environment;	the use and various applications of the	demonstrate
(8) analyze the techniques used to manage crisis situations	equipment commonly used in emergency and fire management services:	the procedures to properly protect, document and process the crime scene and
and resolve conflicts in correctional	(11) implement	all related evidence;
environments:	an appropriate incident command system to	(13) demonstrate
(9) demonstrate	effectively manage an incident scene;	procedures to assist individuals requiring
the protocols regarding the reduction or	(12) use common	special assistance from law enforcement
elimination of sexual harassment or abuse	codes and icons to properly handle and	personnel; and
in the correctional environment; (10) analyze	transport potentially hazardous substances in fire and medical emergency scenes:	behavioral symptoms of drug use and the
situations that require the use of force.	(13) implement	inherent dangers associated with handling
including deadly force, to determine when	public relations plans to enhance public	dangerous drugs.
varying degrees of force should be used in	awareness and safety in fire and emergency	E. Legal services career
correctional facilities:	situations;	pathway (LW-LEG). Students will:
(11) analyze	(14) describe	(1) demonstrate
the impact of the fourth, fifth, sixth and	the elements and issues involved in using	effective communication skills (writing,
fourteenth amendments in the correction	the preparedness and response systems	speaking, listening and nonverbal communication) in the legal services
services environment; (12) apply	available to manage large-scale disasters; and	environment;
the ethical and legal responsibilities of	(15) analyze the	(2) interpret
correctional staff to various situations in the	key functions and techniques of critical	nonverbal communication cues in order to
correction services environment; and	infrastructure protection in cases of	discern facts from fabrication;
(13) describe the	terrorism or natural disasters.	(3) produce
knowledge and technical skills needed to	<u>D.</u> Law enforcement	written legal materials using writing

services career pathway (LW-ENF).

strategies applicable to the legal services

carry out the day-to-day operations at a

environment:	(11) describe	(1) demonstrate
(4) apply	the importance of utilizing good public	the safe use of manufacturing equipment;
information technology tools to perform	relations techniques and building	(2) develop safety
daily tasks assigned to legal services	relationships in security and crisis	plans for production processes that meet
professionals:	situations;	health, safety and environmental standards;
(5) analyze	(12) describe	(3) demonstrate a
the role forensics plays in preventing and	the role of security systems in an overall	safety inspection process to assure a healthy
solving crimes:	security strategy;	and safe manufacturing environment;
(6) use legal	(13) explain the	(4) evaluate a
terminology to communicate within the	duties of security and protective services	system of health, safety or environmental
legal services community;	personnel in terrorism, homeland security	programs, projects, policies or procedures
(7) compare and	and disaster preparedness;	to determine compliance;
contrast different career fields in the legal	(14) apply basic	(5) evaluate
services;	management principles for the effective	continuous improvement protocols
(8) analyze the	supervision and management of a security	and techniques in health, safety or
influence of the three branches of the United	force or an organization's security program;	environmental practices;
States government (judicial, legislative and	(15) perform	(6) conduct job
executive) on the legal services; and	the roles and responsibilities of a security	safety and health analysis for manufacturing
(9) analyze	officer, including basic incident response;	jobs, equipment and processes; and
the impact of the fourth, fifth, sixth and	(16) compare	(7) develop the
fourteenth amendments on the provision of	types and techniques of security approaches	components of a training program based on
legal services. F. Security and protective	within the public and private sectors;	environmental health and safety regulations.
services career pathway (LW-SEC).	the concepts and techniques used to ensure	C. Logistics and inventory
Students will:	the security of information-based and	control career pathway (MN-LOG).
(1) demonstrate	intangible assets; and	Students will:
effective communications skills (e.g.,	(18) summarize	<u>(1)</u> demonstrate positive customer service skills in regard to
writing, speaking, listening and nonverbal	the importance and roles of intelligence	logistics and inventory control issues:
communication) when communicating	analysis in crime prevention and homeland	(2) demonstrate
security-related directives, technical	security.	proper handling of products and materials in
concepts and other information;	[6.29.3.20 NMAC - N, 4-30-2015]	a manufacturing facility;
(2) use conflict	,	(3) develop a
resolution skills to resolve conflicts among	6.29.3.21 MANUFACTURING	safety inspection process to assure a healthy
individuals;	CAREER CLUSTER (MN) FOR	and safe manufacturing facility; and
(3) compare and	COMMON CAREER TECHNICAL	(4) manage
contrast the roles, responsibilities, tools	CORE FOR CAREER AND	inventory using logistics and control
and techniques of the criminal justice and	TECHNICAL EDUCATION:	processes and procedures.
security fields:	A. All pathways in the MN	D. Maintenance,
(4) describe the legal, regulatory and organizational	career cluster should align to business and	installation and repair career pathway (MN-
guidelines governing the security and	industry certifications where available and	MIR). Students will:
protective services;	appropriate. Student abilities common to pathways in the MN career cluster are the	(1) demonstrate maintenance skills and proficient operation
(5) analyze the	ability to:	
impact of federal, state and local laws on	(1) evaluate the	of equipment to maximize manufacturing performance;
the security and protective services field;	nature and scope of the MN cluster and the	(2) demonstrate
(6) apply ethical	role of manufacturing in society and in the	the safe use of manufacturing equipment to
and legal responsibilities of security and	economy;	ensure a safe and healthy environment:
protective services personnel to various	(2) analyze and	(3) diagnose
situations in the security and protective	summarize how manufacturing businesses	equipment problems and effectively repair
services field;	improve performance;	manufacturing equipment;
(7) analyze	(3) comply with	(4) investigate
the impact of the fourth, fifth, sixth and	federal, state and local regulations to ensure	and employ techniques to maximize
fourteenth amendments on the security and	worker safety and health and environmental	manufacturing equipment performance;
protective services;	work practices;	(5) implement
(8) compare and	(4) describe	a preventative maintenance schedule to
contrast the different career fields in the	career opportunities and means to achieve	maintain manufacturing equipment, tools
security and protective services;	those opportunities in each of the MN	and workstations; and
(9) evaluate	pathways:	(6) implement
the application and relevance of crime	(5) describe	an effective, predictive and preventive
prevention concepts and security	government policies and industry standards	manufacturing equipment maintenance
assessments to security and protective	that apply to manufacturing; and	program.
services functions; (10) explain the	<u>(6)</u> demonstrate workplace knowledge and skills common to	E. Manufacturing
application of risk management principles	manufacturing.	production process development career
to the protection of assets in various	B. Health, safety and	pathway (MN-PPD). Students will: (1) produce
settings:	environmental assurance career pathway	quality products that meet manufacturing
-		

(MN-HSE). Students will:

standards and exceed customer satisfaction;

and lead sales staff to enhance sales goals.

[6.29.3.22 NMAC - N, 4-30-2015]

	8	1 '
(2) research,	industry certifications where available and	manage and monitor day-to-day marketing
design and implement alternative	appropriate. Student abilities common to	management operations;
manufacturing processes to manage	pathways in the MK career cluster are the	(3) plan, manage
	•	and organize to meet the requirements of
production of new or improved products:	ability to:	
(3) monitor,	(1) describe the	the marketing plan;
promote and maintain a safe and productive	impact of economics, economics systems	(4) access,
workplace using techniques and solutions	and entrepreneurship on marketing:	evaluate and disseminate information to
that ensure safe production of products;	(2) implement	aid in making marketing management
(4) implement	marketing research to obtain and evaluate	decisions;
continuous improvement processes in order	information for the creation of a marketing	(5) determine and
to maintain quality within manufacturing	plan;	adjust prices to maximize return and meet
production; and	· · · · · · · · · · · · · · · · · · ·	customers' perceptions of value;
	(3) plan, monitor,	
(5) develop	manage and maintain the use of financial	<u>(6)</u> obtain,
procedures to create products that meet	resources for marketing activities;	develop, maintain and improve a product
customer needs.	(4) plan, monitor	or service mix in response to market
F. Production career	and manage the day-to-day activities	opportunities; and
pathway (MN-PRO). Students will:	required for continued marketing business	(7) communicate
(1) diagnose	operations:	information about products, services,
production process problems and take	(5) describe	images or ideas.
corrective action to meet production quality	career opportunities and the means to	D. Marketing research
standards:	achieve those opportunities in each of the	career pathway (MK-RES). Students will:
(2) manage safe	MK pathways:	(1) plan, organize
and healthy production working conditions	(6) select,	and manage day-to-day marketing research
and environmental risks;	monitor and manage sales and distribution	activities;
(3) make	channels;	(2) design and
continuous improvement recommendations	(7) determine	conduct research activities to facilitate
based on results of production process	and adjust prices to maximize return while	marketing business decisions; and
audits and inspections:	maintaining customer perception of value;	(3) use
(4) coordinate	(8) obtain,	information systems and tools to make
work teams when producing products	develop, maintain and improve a product	marketing research decisions.
to enhance production process and	or service mix in response to market	E. Merchandising career
performance; and	opportunities;	pathway (MK-MER). Students will:
(5) demonstrate	(9) communicate	(1) plan, organize
the safe use of manufacturing equipment.	information about products, services.	and lead merchandising staff to enhance
the safe use of manufacturing equipment. Quality assurance	information about products, services,	and lead merchandising staff to enhance selling and merchandising skills:
G. Quality assurance	images or ideas to achieve a desired	selling and merchandising skills;
G. Quality assurance career pathway (MN-QA). Students will:	images or ideas to achieve a desired outcome; and	selling and merchandising skills: (2) plan, manage
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate	images or ideas to achieve a desired outcome; and (10) use marketing	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities;
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality;	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants.	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store.
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality;	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants.	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store.
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes:	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK- COM). Students will:	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access,
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK- COM). Students will: (1) apply	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate work teams to create a product that meets	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK- COM). Students will: (1) apply techniques and strategies to convey	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate work teams to create a product that meets quality assurance standards;	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK- COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities;
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK- COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications;	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK-COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications; (2) plan, manage	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes: (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data and tools to deliver quality, value-added	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK- COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications; (2) plan, manage and monitor day-to-day activities of	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value;
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK-COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications: (2) plan, manage and monitor day-to-day activities of marketing communications:	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value; (6) obtain,
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes: (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data and tools to deliver quality, value-added	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK- COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications; (2) plan, manage and monitor day-to-day activities of	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value;
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data and tools to deliver quality, value-added products; (5) perform	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK-COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications: (2) plan, manage and monitor day-to-day activities of marketing communications; (3) access,	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value; (6) obtain,
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes: (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data and tools to deliver quality, value-added products: (5) perform safety inspections and training to ensure a	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK-COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications; (2) plan, manage and monitor day-to-day activities of marketing communications operations; (3) access, evaluate and disseminate information	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value; (6) obtain, develop, maintain and improve a product or service mix to respond to market
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes: (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data and tools to deliver quality, value-added products: (5) perform safety inspections and training to ensure a safe and healthy workplace;	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK-COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications; (2) plan, manage and monitor day-to-day activities of marketing communications operations; (3) access, evaluate and disseminate information to enhance marketing decision-making	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value; (6) obtain, develop, maintain and improve a product or service mix to respond to market opportunities;
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data and tools to deliver quality, value-added products; (5) perform safety inspections and training to ensure a safe and healthy workplace; (6) implement	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK-COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications; (2) plan, manage and monitor day-to-day activities of marketing communications operations; (3) access, evaluate and disseminate information to enhance marketing decision-making processes;	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value; (6) obtain, develop, maintain and improve a product or service mix to respond to market opportunities; (7) communicate
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data and tools to deliver quality, value-added products; (5) perform safety inspections and training to ensure a safe and healthy workplace; (6) implement continuous improvement processes to	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK-COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications; (2) plan, manage and monitor day-to-day activities of marketing communications operations; (3) access. evaluate and disseminate information to enhance marketing decision-making processes; (4) obtain.	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value; (6) obtain, develop, maintain and improve a product or service mix to respond to market opportunities; (7) communicate information about retail products, services,
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes: (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data and tools to deliver quality, value-added products; (5) perform safety inspections and training to ensure a safe and healthy workplace: (6) implement continuous improvement processes to maintain quality products; and	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK-COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications; (2) plan, manage and monitor day-to-day activities of marketing communications operations; (3) access, evaluate and disseminate information to enhance marketing decision-making processes; (4) obtain, develop, maintain and improve a marketing	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value; (6) obtain, develop, maintain and improve a product or service mix to respond to market opportunities; (7) communicate information about retail products, services, images or ideas; and
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G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data and tools to deliver quality, value-added products; (5) perform safety inspections and training to ensure a safe and healthy workplace; (6) implement continuous improvement processes to maintain quality products; and (7) identify inspection processes that ensure products meet quality specifications. [6.29.3.21 NMAC - N, 4-30-2015] 6.29.3.22 MARKETING CAREER CLUSTER (MK) FOR	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK-COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications; (2) plan, manage and monitor day-to-day activities of marketing communications operations; (3) access, evaluate and disseminate information to enhance marketing decision-making processes; (4) obtain, develop, maintain and improve a marketing communications product or service mix to respond to market opportunities; and (5) communicate information about products, services, images or ideas to achieve a desired outcome. C. Marketing management	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store. locate or transfer ownership of retail goods and services; (4) access. evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value; (6) obtain, develop, maintain and improve a product or service mix to respond to market opportunities; (7) communicate information about retail products, services, images or ideas; and (8) create and manage merchandising activities that provide for client needs and wants. F. Professional sales career pathway (MK-SAL). Students will: (1) access, evaluate and disseminate sales information:
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data and tools to deliver quality, value-added products; (5) perform safety inspections and training to ensure a safe and healthy workplace; (6) implement continuous improvement processes to maintain quality products; and (7) identify inspection processes that ensure products meet quality specifications. [6.29.3.21 NMAC - N, 4-30-2015] 6.29.3.22 MARKETING CAREER CLUSTER (MK) FOR COMMON CAREER TECHNICAL	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK-COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications; (2) plan, manage and monitor day-to-day activities of marketing communications operations; (3) access, evaluate and disseminate information to enhance marketing decision-making processes; (4) obtain, develop, maintain and improve a marketing communications product or service mix to respond to market opportunities; and (5) communicate information about products, services, images or ideas to achieve a desired outcome. C. Marketing management career pathway (MK-MGT). Students will:	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value; (6) obtain, develop, maintain and improve a product or service mix to respond to market opportunities; (7) communicate information about retail products, services, images or ideas; and (8) create and manage merchandising activities that provide for client needs and wants. F. Professional sales career pathway (MK-SAL). Students will: (1) access, evaluate and disseminate sales information; (2) apply sales
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data and tools to deliver quality, value-added products; (5) perform safety inspections and training to ensure a safe and healthy workplace; (6) implement continuous improvement processes to maintain quality products; and (7) identify inspection processes that ensure products meet quality specifications. [6.29.3.21 NMAC - N, 4-30-2015] 6.29.3.22 MARKETING CAREER CLUSTER (MK) FOR COMMON CAREER TECHNICAL CORE FOR CAREER AND	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK-COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications; (2) plan, manage and monitor day-to-day activities of marketing communications operations; (3) access, evaluate and disseminate information to enhance marketing decision-making processes; (4) obtain, develop, maintain and improve a marketing communications product or service mix to respond to market opportunities; and (5) communicate information about products, services, images or ideas to achieve a desired outcome. C. Marketing management career pathway (MK-MGT). Students will:	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store. locate or transfer ownership of retail goods and services; (4) access. evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value; (6) obtain, develop, maintain and improve a product or service mix to respond to market opportunities; (7) communicate information about retail products, services, images or ideas; and (8) create and manage merchandising activities that provide for client needs and wants. F. Professional sales career pathway (MK-SAL). Students will: (1) access. evaluate and disseminate sales information; (2) apply sales techniques to meet client needs and wants:
G. Quality assurance career pathway (MN-QA). Students will: (1) evaluate production operations for product and process quality: (2) recommend and implement continuous improvement in manufacturing processes; (3) coordinate work teams to create a product that meets quality assurance standards; (4) employ project management processes using data and tools to deliver quality, value-added products; (5) perform safety inspections and training to ensure a safe and healthy workplace; (6) implement continuous improvement processes to maintain quality products; and (7) identify inspection processes that ensure products meet quality specifications. [6.29.3.21 NMAC - N, 4-30-2015] 6.29.3.22 MARKETING CAREER CLUSTER (MK) FOR COMMON CAREER TECHNICAL	images or ideas to achieve a desired outcome; and (10) use marketing strategies and processes to determine and meet client needs and wants. B. Marketing communications career pathway (MK-COM). Students will: (1) apply techniques and strategies to convey ideas and information through marketing communications; (2) plan, manage and monitor day-to-day activities of marketing communications operations; (3) access, evaluate and disseminate information to enhance marketing decision-making processes; (4) obtain, develop, maintain and improve a marketing communications product or service mix to respond to market opportunities; and (5) communicate information about products, services, images or ideas to achieve a desired outcome. C. Marketing management career pathway (MK-MGT). Students will:	selling and merchandising skills; (2) plan, manage and monitor day-to-day merchandising activities; (3) move, store, locate or transfer ownership of retail goods and services; (4) access, evaluate and disseminate marketing information to facilitate merchandising decisions and activities; (5) determine and adjust prices to maximize return and meet customers perceptions of value; (6) obtain, develop, maintain and improve a product or service mix to respond to market opportunities; (7) communicate information about retail products, services, images or ideas; and (8) create and manage merchandising activities that provide for client needs and wants. F. Professional sales career pathway (MK-SAL). Students will: (1) access, evaluate and disseminate sales information; (2) apply sales

(2)

plan,

career cluster should align to business and

safety and environmental management

services.

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6.29.3.23 TECHNOLOG MATHEMATI		RING AND
(ST) FOR CON		
TECHNICAL		
AND TECHNI		
	All pathwa	
career cluster sh	ould align to b	usiness and
industry certific	ations where a	vailable and
appropriate. Stu		
pathways in the		
ability to:		
	(1) a	apply
engineering skil	ls in a project t	hat requires
project manager	nent, process c	ontrol and
quality assurance	<u>e;</u>	
	(2) ı	
technology to ac	equire, manipu	<u>late, analyze</u>
and report data;		
		describe and
follow safety, he		
standards related		
engineering and	mathematics (STEM)
workplaces;	(4)	
41	(4) t	inderstand
the nature and so and the role of S		
	o i Elvi ili societ	y and the
economy;	(5)	lemonstrate
an understandin		
career opportuni		
opportunities in		
pathways; and	edem of the ST	<u>carcor</u>
	(6)	lemonstrate
technical skills 1	needed in a cho	sen STEM
field.		
<u>B.</u>	Engineerin	g and
technology care	er pathway (ST	<u>-ET).</u>
Students will:		
	(1) t	ise STEM
concepts and pro		
involving design		
		lisplay and
communicate S		
nno cosses and or		ipply
processes and co		use or
technological to	(4) a	unnly the
elements of the		
cicinents of the		ipply the
knowledge learr		
problems; and	is an or Divi	00110
<u> </u>	(6) a	ipply the
knowledge learn		
to provide soluti		
problems in an e		
	Science an	
mathematics car		
Students will:	•	
	(1) a	pply
science and mat		
answers and alg	orithms for eng	
technological ac		
	(2) a	
science and mat	hematics conce	epts to

the development of plans, processes and

projects that address real world problems;

	_
(3) analyze the	D. Logistics planning and
impact that science and mathematics has on	management services career pathway (TD-
society; and	LOG). Students will:
(4) apply critical	(1) develop
thinking skills to review information,	solutions to provide and manage logistics
•	
explain statistical analysis and to translate.	services for the company and customers;
interpret and summarize research and	<u>and</u>
statistical data.	(2) analyze and
[6.29.3.23 NMAC- N, 4-30-2015]	improve performance of logistics systems to
	provide logistics planning and management
6.29.3.24 TRANSPORTATION,	services.
DISTRIBUTION AND LOGISTICS	E. Sales and service career
CAREER CLUSTER (TD) FOR	pathway (TD-SAL). Students will:
COMMON CAREER TECHNICAL	(1) analyze the
CORE FOR CAREER AND	ongoing performance of transportation.
TECHNICAL EDUCATION:	logistics and distribution-related sales and
A. All pathways in the TD	service operations; and
career cluster should align to business and	(2)
industry certifications where available and	demonstrate the use of sales and ongoing
appropriate. Student abilities common to	
	service of products and services that
pathways in the TD career cluster are the	are transportation-related to promote
ability to:	development of existing and future clients
(1) describe the	and customers.
nature and scope of the TD cluster and	<u>F.</u> <u>Transportation</u>
the role of transportation, distribution and	operations career pathway (TD-OPS).
logistics in society and the economy;	Students will:
(2) describe the	(1) develop
application and use of new and emerging	and evaluate transportation plans to
advanced techniques to provide solutions	move people or goods to meet customer
for transportation, distribution and logistics	requirements;
problems;	(2) analyze
(3) describe	performance of transportation operations in
the key operational activities required of	order to improve quality and service levels
successful transportation, distribution and	and increase efficiency; and
logistics facilities;	(3) comply with
(4) identify	policies, laws and regulations in order to
governmental policies and procedures for	maintain safety, security and health and
TD facilities;	mitigate the economic and environmental
(5) describe	risk of transportation operations.
transportation, distribution and logistics	G. Transportation systems
employee rights and responsibilities	and infrastructure planning, management
and employers' obligations concerning	and regulation career pathway (TD-SYS).
occupational safety and health; and	Students will:
(6) describe	(1) develop plans
career opportunities and means to achieve	to maintain or improve the transportation
those opportunities in each of the TD career	infrastructure;
pathways.	
•	(2) assess.
B. Facility and mobile	plan and manage the implementation of
equipment maintenance career pathway	transportation services; and
(TD-MTN). Students will:	(3) describe ways
(1) develop	to improve the system utilization, flow,
preventative maintenance plans and systems	safety and environmental performance of
to keep facility and mobile equipment	transportation systems.
inventory in operation; and	H. Warehousing and
(2) design ways	distribution center operations career
to improve facility and equipment system	pathway (TD-WAR). Students will:
performance.	(1) demonstrate
C. Health, safety and	efficient and effective warehouse and
environmental management career pathway	distribution center operations;
(TD-HSE). Students will:	(2) describe ways
(1) describe the	to improve the performance of warehouse
health, safety and environmental rules and	and distribution operations; and
regulations in transportation, distribution	(3) analyze
and logistics workplaces; and	compliance with company policies and
(2) develop	government laws and regulations in
solutions to improve performance of health	warehouse and distribution operations

[6.29.3.24 NMAC - N, 4-30-2015]

6.29.3.25 CAREER-READY PRACTICES. The following indicate that a person is career-ready:

A. Acting as a responsible and contributing citizen and employee.

B. A career-ready individual:

(1) understands the obligations and responsibilities of being a member of a community, and demonstrates this understanding every day through interactions with others; careerready individuals are conscious of the impact of their decisions on others and the environment around them; they think about the near-term and long-term consequences of their actions and seek to act in ways that contribute to the betterment of their teams, families, community and workplace; they are reliable and consistent in going beyond the minimum expectation and in participating in activities that serve the greater good;

applies
appropriate academic and technical skills;
career-ready individuals readily access
and use the knowledge and skills acquired
through experience and education to be
more productive; career-ready persons
make connections between abstract
concepts with real-world applications and
they make correct insights about when it is
appropriate to apply the use of an academic
skill in a workplace situation;

(3) attends to personal health and financial well-being; career-ready individuals understand the relationship between personal health, workplace performance and personal well-being; career-ready persons act on that understanding to regularly practice healthy diet, exercise and mental health activities; career-ready persons also take regular action to contribute to their personal financial well-being, understanding that personal financial security provides the peace of mind required to contribute more fully to their own career success;

(4) communicates clearly, effectively and reasonably; careerready individuals communicate thoughts, ideas and action plans with clarity, whether using written, verbal or visual methods; career-ready persons communicate in the workplace with clarity and purpose to make maximum use of their own and others' time; they are excellent writers; they master conventions, word choice and organization and use effective tone and presentation skills to articulate ideas; they are skilled at interacting with others; they are active listeners and speak clearly and with purpose; career-ready persons think about the audience for their communication and prepare accordingly to ensure the desired outcome;

the environmental, social and economic impact of their decisions: career-ready individuals understand the interrelated nature of their actions and regularly make decisions that have a positive impact on or mitigate negative impact on other people, organizations and the environment; they are aware of and use new technologies, understandings, procedures, materials and regulations affecting the nature of their work as it relates to the impact on the social condition, the environment and profitability of the organization:

(6) demonstrates creativity and innovation; career-ready individuals regularly think of ideas that solve problems in new and different ways, and contributing those ideas in a useful and productive manner to improve their organization; career-ready persons can consider unconventional ideas and suggestions as solutions to issues, tasks or problems, and they discern which ideas and suggestions will add greatest value; they seek new methods, practices and ideas from a variety of sources and seek to apply those ideas to their own workplace; they take action on their ideas and understand how to bring innovation to an organization;

valid and reliable research strategies; career-ready individuals are discerning in accepting and using new information to make decisions, change practices or inform strategies; career-ready persons use a reliable research process to search for new information; they evaluate the validity of sources when considering the use and adoption of external information or practices; they use an informed process to test new ideas, information and practices in their workplace situation;

thinking to make sense of problems and persevering in solving them; career-ready individuals readily recognize problems in the workplace, understand the nature of the problem and devise effective plans to solve the problem; they thoughtfully investigate the root cause of the problem prior to introducing solutions; they carefully consider the options to solve the problem; once a solution is agreed upon, they follow through to ensure the problem is solved whether through their own actions or the actions of others;

(9) models integrity, ethical leadership and effective management; career-ready individuals act consistently in ways that align to personal and community-held ideals and principles while employing strategies to positively influence others in the workplace; career-ready persons have a clear understanding of integrity and act on this understanding in every decision; they use a variety of

means to positively impact the direction and actions of a team or organization, and they apply insights into human behavior to change others' actions, attitudes or beliefs; they recognize the near-term and long-term effects that management's actions and attitudes can have on productivity, morale and organizational culture;

(10)plans education and career path alignment to personal goals; career-ready individuals take personal ownership of their own educational and career goals, and regularly acting on a plan to attain these goals; career-ready persons understand their own career interests, preferences, goals and requirements; they have perspective regarding the pathways available to them and the time, effort, experience and other requirements to pursue each, including a path of entrepreneurship; they recognize the value of each step in the educational and experiential process, and they recognize that nearly all career paths require ongoing education and experience; they seek counselors, mentors and other experts to assist in the planning and execution of career and personal goals;

technology to enhance productivity; careerready individuals find and maximize the
productive value of existing and new
technology to accomplish workplace tasks
and solve workplace problems; careerready persons are flexible and adaptive in
acquiring and using new technology; they
are proficient with ubiquitous technology
applications; they understand the inherent
risks - personal and organizational - of
technology applications, and they take
actions to prevent or mitigate these risks;

productively in teams while using cultural or global competence; career-ready individuals contribute positively to every team, formally or informally; career-ready persons apply an awareness of cultural differences to avoid barriers to productive and positive interaction; they find ways to increase the engagement and contribution of all team members; they plan and facilitate effective team meetings.

[6.29.3.25 NMAC - N, 4-30-2015]

RACING COMMISSION

Explantory paragraph: This is an amendment to 15.2.1 NMAC, Section 9, effective May 1, 2015. In 15.2.1.9 NMAC, Subsection A, Paragraphs (1) through (8) and (10) of Subsection B and Paragraphs (1) through (19) and (21) and (22) of Subsection C were not published as there were no changes.

15.2.1.9 DUE PROCESS AND DISCIPLINARY ACTION:

B. PROCEEDINGS BEFORE THE STEWARDS:

(9) Appeals. (a)

A person who has been aggrieved by a ruling of the stewards may appeal to the commission. A person who fails to file an appeal by the deadline and in the form required by this section waives the right to appeal the ruling.

(b)

An appeal under this section must be filed not later than 10 days after the date of the ruling. If the deadline falls on a Saturday, Sunday or legal holiday, the period is extended to include the next day that is not a Saturday, Sunday or legal holiday. The appeal must be received by noon, at the main commission offices or with the stewards who issued the ruling and must be accompanied by a fee in the amount of \$500. The fee must be in the form of cash, a cashier's check, money order or personal check.

(c) The

commission may fine a license holder in the amount up to \$2,500 after considering an appeal if based on the evidence the appeal is frivolous, unreasonable or unnecessary or determined to be an abuse of process or malicious.

[(c)] <u>(d)</u>

An appeal must be in writing on a form prescribed by the commission. The appeal must include the name, address, telephone number and signature of the person making the appeal; <u>and</u> a statement of the basis for the appeal.

[(d)] <u>(e)</u>

On notification by the commission that an appeal has been filed, the stewards shall forward to the commission the record of the proceeding on which the appeal is based, and a statement of the reasons for their rulings.

[(c)] <u>(f)</u>

If a person against whom a fine has been assessed files an appeal of the ruling that assesses the fine, the person shall pay the fine in accordance with these rules.

C. PROCEEDINGS BY THE COMMISSION:

(20)

Administrative penalties.

(a) If

the commission determines that a person regulated under the act has violated the act or a rule or order adopted under the act in a manner that constitutes a ground for disciplinary action under the act, the commission may assess an administrative penalty against that person as provided by this section.

(b)

The commission delegates to the agency director the authority to prepare and issue preliminary reports pursuant to the act. If, after examination of a possible violation and the facts relating to that possible violation, the agency director determines that a violation has occurred, the agency director shall issue a preliminary report that states the facts on which the conclusion is based, the fact that an administrative penalty is to be imposed and the amount to be assessed. The amount of the penalty may not exceed \$1,000 for each violation. Each day/occurrence that a violation continues may be considered a separate violation. In determining the amount of the penalty, the agency director shall consider the seriousness of the violation.

the commission finds based on the evidence that an appeal is frivolous, unreasonable or unnecessary or determined to be an abuse of process or malicious, the license holder may

[(c) (d)

Not later than the 10th day after the date on which the agency director issues the preliminary report, the agency director shall provide a copy of the report to the person charged with the violation, together with a statement of the right of the person to a hearing relating to the alleged violation and the amount of the penalty. If possible, the agency director shall hand deliver the preliminary report. If hand delivery is not possible, the agency director shall mail the preliminary report to the person's last known address, as found in the commission's files, by regular mail and by certified mail, return receipt requested.

be fined in the amount up to \$2,500.

. [(d)] <u>(e)</u>

Not later than the 20th day after the date on which the agency director delivers or sends the preliminary report, the person charged may make a written request for a hearing or may remit the amount of the administrative penalty to the commission. Failure to request a hearing or to remit the amount of the administrative penalty within the period prescribed by this subsection results in a waiver of a right to a hearing on the administrative penalty. If the person charged requests a hearing, the hearing shall be conducted in the same manner as other hearings conducted by the commission.

[(e)] (f)

If it is determined after the hearing that the person has committed the alleged violation, the commission shall give written notice to the person of the findings established by the hearing and the amount of the penalty and shall enter an order requiring the person to pay the penalty.

[(f)] (g)

Not later than the 30th day after the date on which the above notice is received, the person charged shall pay the administrative penalty in full or exercise the right to appeal to the appropriate court either the amount of the penalty or the fact of the violation. If a person exercises a right of appeal either as to the amount of the penalty or the fact of the violation, the amount of the penalty is not required to be paid until the 30th day after the date on which all appeals have been exhausted and the commission's decision has been upheld.

[15.2.1.9 NMAC - Rp, 15 NMAC 2.1.9, 03/15/2001; A, 03/31/2003; A, 05/30/2003; A, 06/15/2004; A, 06/30/2009; A, 09/15/2009; A, 12/1/2010; A, 05/01/2013; A, 01/01/2014; A, 03/16/2015; A, 05/01/2015]

RACING COMMISSION

Explanatory paragraph: This is an amendment to 15.2.3 NMAC, Section 8, effective May 1, 2015. In 15.2.3.8 NMAC, Subsections A, B, and Subsections D through P and Paragraphs (1) through (3) and (5) through (9) of Subsection C were not published as there were no changes.

15.2.3.8 FLAT RACING OFFICIALS GENERAL PROVISIONS:

C. Racing secretary.

(4) Conditions. (a)

The racing secretary shall establish the conditions and eligibility for entering races and cause them to be published to owners, trainers and the commission and be posted

in the racing secretary's office.

h۱

For the purpose of establishing conditions, winnings shall be considered to include all monies won up to the time of the start of a race.

(c)

Winnings during the year shall be calculated by the racing secretary from the preceding January 1.

D.

minimum of [two (2) races, one for quarterhorses and one for thoroughbreds] three (3) races restricted to registered New Mexico bred horses shall be offered daily in the condition book excluding trials.

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[15.2.3.8 NMAC - Rp, 15 NMAC 2.3.8, 04/13/2001; A, 11/15/2001; A, 08/30/2007; A, 06/15/2009; A, 06/30/2009; A, 12/01/2010; A, 05/01/2015]

End of Adopted Rules Section

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Issue 12	June 17	June 30
Issue 13	July 1	July 15
Issue 14	July 16	July 30
Issue 15	July 31	August 14
Issue 16	August 17	August 28
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Issue 18	September 16	September 29
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